# Question Paper Set of

T.Y.B.B.I. - Sem-VI

Regular Exam

**University of Mumbai** 

**April**, 2019

Duration: 2.30 Hours

Marks: 75

NB: (1) All questions are compulsory.

(2) Figures to the right indicate marks allotted to each question.

#### 1. (A) Match the following. (Any 8)

(08 Marks)

Group Á	Group B
(a) Equity share	(1) Debt Fund
(b) Preference share	(2) Discounted value
(c) Fundamental analysis	(3) Fixed Dividend
(d) PPF	(4) Unsecured Deposit
(e) Public Deposit	(5) Tax Saving Investment
(f) Investment Bank	(6) Registered office
(g) Post Office	(7) Initial public offering
(h) Present Value	(8) Ratios
(i) Bond	(9) Bear Market
(j) Expectation to fall price	(10) Risky Capital

1. (B) Give True or False: (Any 7)

(07 Marks)

- 1. Small-cap stocks tend to offer more growth potential than large-cap stocks.
- 2. Risk is highest in callable bonds.
- 3. The higher the risk of a security, the lower would be the return expected from it.
- 4. Speculative activities are harmful.
- 5. Fundamental analysis is a method of evaluating a security.
- 6. Examples of solvency ratio include current ratio and quick ratio.
- 7. Price level and inflation affect the economy of the country.
- 8. The efficient market hypothesis (EMH) states that the financial markets are inefficient.
- 9. Risk is measured by variability in returns.
- 10. A risky asset is one whose return is certain as a Government Security.
- 2. (a) Distinguish between investment and Speculation?

(08 Marks)

(b) Explain the phases of Portfolio Management.

(07 Marks)

OR

2. The rate of return of stock Alpha and Beta under different status of economy are given below:

Particular	Boom	Normal S	Recession
Probability	0.35	0.50	0.15
Return of stock Alpha (%)	30	50	70
Return of stock Beta (%)	70	50	30

- (a) Calculate the expected return and standard deviation of return on both the stock.
- (b) If you could invest in either stock Alpha or stock Beta, but not in both,
- (c) Which stock would you prefer?

(15 Marks)

3. Following information is available relating to X Limited and Y Limited.

Particulars	X Limited	Y Limited
Equity Share Capital (Rs.10 face value)	Rs.300 lakhs	Rs.350 lakhs
Profit after tax	Rs.50 lakhs	Rs.70 lakhs
Proposed Dividend	Rs.35 lakhs	Rs.40 lakhs
Market Price Per Share	Rs.200	Rs.280
Current Assets	Rs.80 lakhs	Rs.90 lakhs
Current Liabilities	Rs.40 lakhs	Rs.45 lakhs

Calculate:

- (i) Earnings per share
- (ii) P/E Ratio
- (iii) Dividend Payout Ratio

- (iv) Return on Equity Shares
- (v) Current Ratio

As an analyst inform the investor which is good in investing.

(15 Marks)

OR

3. (a) Explain Technical Analysis and principles of Technical Analysis.

(08 Marks)

(b) Explain Operating Leverage and Financial Leverage and its uses.

(07 Marks)

4. (a) The details of three portfolios are given below.

Portfolio	Return on Portfolio (%)	Beta	Standard Deviation (%)
Sony	3 3 18	1.2	28
Mony	12	0.8	32
Tony	16	1.1	36
Market Index	14	1.0	22

#### Paper / Subject Code: 85502 / Security Analysis and Portfolio Management

Compare these portfolio on performance using Sharpe and Treynor measures.

Risk Free return is 8 %.

(08 Marks)

4. (b) A Government of India bond of Rs.1,000 each has a coupon rate of 7.5% p.a. and maturity period is 10 years. If the current market price is Rs. 960. Find YTM.

(07 Marks)

OR

4. (c) Give assumptions of the Efficient Market Hypothesis.

(08 Marks)

(d) Explain Capital Market Line with diagram.

(07 Marks)

(a) Returns of Apple Limited and Orange Limited are given for four years with market returns.
 You are required to compute Beta of Apple Limited and Orange Limited (08 Marks)

Year	Apple Limited	Orange Limited	Market (%)
	(%)	(%)	
1	11	13000000	12
2	13	14	14
3	12	il and the	14
4	10	10	16

(b) What are the three forms of efficient market? Explain.

(07 Marks)

OR

5. Give short notes on: (Any three)

(15 Marks)

- 1. Mutual Fund
- 2. Markowitz Model
- 3. Bond Risk
- 4. Types of Leverages
- 5. Arbitrage Pricing Theory

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	Time: 21/2 Hours	Total Marks: 75
Note:1)All questions are compulsory		
2) Figures to right indicate marks		
Q.1.a. State whether the following staten	nents are True or false: (A)	ny 8) (08)
1. The RBI was established as a private	bank.	
2. Globlisation has increased the role of	Central bank.	
3. The RBI is totally autonomous and in	dependent of the government	ent.
4. The Bank for International Settlement	s frames prudential norms	for the Banking sector.
5. Foreign exchange operations are gove	rned by the FERA.	
6. Monetary policy alone can control inf	lation.	
7. Price stability and economic growth a	re conflicting in nature.	
8. Any organization accepting deposits f	or its own sake is called a	bank.
9. There are no risk in e-banking.		
10. The World Bank consists of five inst	itutions.	
and a localities of the second		
b. Choose the correct alternative and rev	write the sentences: (Any S	Seven) (07)
1. The major weakness faced by Central	Banks in emerging econor	mies are
a. Weak financial system,	c:Both	(a) and (b),
b. Financing government debt,	d.None	e of the above
2. Foreasting or fixing rate of inflation is	s called	
a inflation targeting	c.Exch	ange rate targeting
b.C.R.R	d.Mon	etary policy
3. Monetary policy in India is formulate	d by	
a Monetary policy committee	c.Cent	ral Government
b. Tandon committee	d.State	government
4. The present governor of RBI is		
a Mr. Shaktikanta Das	c.N.K.	Singh
b. Urjit Patel	d.Arvii	nd Subramanian

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# Paper / Subject Code: 85501 / Central Banking

5. During the recession time the C.R.R is _	
a.Reduced	c.kept same
b.Increased	d.doubled
6.License to start a bank are issued by	
	e de la companya de l
b.SEBI	dita
7. Certificate of deposit is issued by	
a.Commercial Banks	c.IRDA
b.RBI	d.SEBI
8. The central bank of China is	
a.People's Bank of China	c.Swiss Bank of China
b.Reserve Bank of China	d Federal Bank of China
9.E-payments are increasing due to	shopping
a.Online	c.D-Mart
b.Offline	d. Traditional
10.RTGS stands for	
a Real Time Gross Settlement	c.Rate TimeGross Settlement
b.Reel Time Gross Settlement	d Red Time Gross Settlement
Q.2.a Explain the factors responsible for	changing face of Central Banking. (08)
b. Explain briefly about various department	ents of RBI. (07)
	OR
c. Explain important provisions of Banki	ng Regulation Act, 1949. (08)
d. Explain functions of Central Banking	in detail. (07)
	eghianego nobosti d
Q.3.a. Explain briefly structure of Federa	al Reserve System. (08)
b. Explain the concept of e-banking. Wh	at are its pros and cons. (07)
	OR
c. Write a detailed note on 'BIS'.	(08)
d. Explain meaning and instruments of f	iscal policy. (07)
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### Paper / Subject Code: 85501 / Central Banking

autonomy of Central Bank.	(08)
b. Explain meaning and objectives of monetary policy.	(07)
OR OR	168
Q.4.a. Explain constituents of Indian Financial system.	(08)
b. Explain core principles for the supervisors.	(07)
Q.5.a. Explain meaning & instruments of fiscal policy.	(08)
b. Explain steps taken by SEBI for capital market development.	(07)
OR	10, 48 15, 70,
Q.5. Write short note on any three:	(15)
1. Inflation targeting	Ç.
2. Limitations of fiscal policy	
3. Regulations Review Authority (1987) 1987 1988 1988 1988 1988 1988 1988 1988	
4. Risks in the new IT Era	
5. OSMOS	

## Paper / Subject Code: 85503 / Auditing - II

Time:	2 ½ Hours	Total Marks:75	
Q1 A.	Choose the correct option (any 8)		(8)
1.	is the amount of net profit available for distribution of dividend.		9,
	(net profit before tax, net profit after tax, divisible profit, dividable profit)		
2.	An auditor can audit maximum companies as per companies act 201		2
	(ten,twenty, thirty, forty)		
3.	Misfeasance is a liability in the companies act		
	(criminal, civil, contractual, government)		
4.	First auditor of a company shall be appointed by the		
	(shareholders, promoters, board of directors, registrar of companies)		180
5.	is the most important objective of auditing.		
	(reporting, fraud detection, verification, preparation of final accounts)		
6.	Money lent for one day is called as money at	10 3 8 E.	
	(short notice, call, intraday, liquidity)		
7.	Surrender value becomes a part ofin revenue account.  (premiums, commission, benefits paid, tax paid)		
8.	Provisions of section of income tax act apply to tax audit. (44, 44AB, 44ABD,44ĀC)		
9.	, approach is also known as auditing around the computer (white box, black box, yellow box, red box)		
10.	The main auditor does not have the right to access the audit working papers of (joint, branch, statutory, cost)	auditor.	
R) State	e true or false: (any 7)		
1.		(	7)
-	Dividends can be distributed from the share capital of the company.  Auditor of a company can be appointed by CAG.		
3	Auditor is liable only if there is a loss to the party.		
4	Auditor is supposed to report to the board of directors.		
5.5	Internal auditor cannot perform concurrent audit.		
6	IRDA has the power to suspend class or classes of general insurance business.		
7	HR audit covers compliance with legal provisions.		
8	CIS has created a problem of data security.		
9	A chartered accountant cannot share his fees with a non member.		
10.	Books of accounts shall be preserved for at least 5 years.		
a) wh	Stare the province of the		
B) Wh	at are the provisions of the companies act regarding maintainance of books of account are the duties of a company auditor?		8) 7)
	OR OR		1
c) Disc	uss types of liabilities of professional accountants	(8	8)
d) Wha	it is an audit report? Mention and elaborate types of audit report.		7)

## Paper / Subject Code: 85503 / Auditing - II

	The party of the same
3 a) What is LFAR? Mention the contents and importance of LFAR.	(8)
b) How do you audit Premium of an insurance company	(7)
OR OR	60,00
c) How would an auditor evaluate the internal control system of the bank? ම නිව්ව දින රුද් ලිල්	(8)
d) What areas are the internal controls needed in an insurance company?	(7)
4 a) What is a management audit? Mention its scope and objectives.	(8)
b) What is a computerized audit program? Mention features and advantages.	(7)
OR STATE STATES	
c) What is a tax audit? Explain in detail	(8)
d) What are the problems in CIS environment in implementation of internal control.	(7)
5 a) What are the clauses of professional misconduct in relation to chartered accountant in practice	(8)
b) Explain the role of professional accountant in society with reference to the code of ethics	(7)
	10
5) Short notes (any 3)	(15)
1. Segment reporting	
2. Remuneration of an auditor	
3. Environmental audit	

4. True and fair

5. Non performing assets

# [Time: $2\frac{1}{2}$ Hours]

[Marks:75]

Please check whether you have got the right question paper.

N.B:

- 1. All questions are compulsory.
- 2. Figures to the right indicate full marks.
- Q.1 A) State whether the following statements are True / False (Any 8)

08

- a) Effective management of human resources has national significance.
- b) Globalisation has led to outsourcing of jobs.
- c) The critical incident method is used for job evaluation
- d) In job rotation, the employee is shifted from one job to another.
- e) Promotion somes as an incentive to employees.
- f) Job postings are an external sources of recruitment,
- g) Off the job training is to improve knowledge about latest developments.
- h) Performance appraisal sources as a two fold purpose
- i) Incentives may be individual based or group based.
- j) Employees feel isolated if they feel that their are not having on impact on the organization.

### B) Match the columns (Any 7)

	B
1) SHRM	a) Middle large core assigned
2) Job Enrichment	b) Use of company credit card
3) HR planning	c) Efficient Training of workers
4) External recruitment	d) Poaching
5) Training	e) Horizontal Job loading
6) Central Tendency Error	f) Focuses on business level outcomes
7) Key executive benefits	g) Includes empowering employees
8) Effective TQM	h) Personnel or manpower planning
9) Competitors	i) Costly
10) Job enlargement	j) Improve speed & accuracy

Q.2	a)	Discuss the role and functions of human resources manager in insurance sector.			
	b)	Explain with diagram common structure of the human resources department			
		OR OR			
	c)	Describe the different factors that affect job design.			
	d)	Explain the objectives of human resources planning.			
Q.3	a)	Define promotion and elaborate on promotion by seniority & promotion by merit.			
	b)	What is recruitment? Explain the internal sources of recruitment			
	c)	Explain the selection procedure in the Banking Sector.			
	d)	Elaborate on the different types of interviews.			
Q.4	a)	What are the different methods of Training & development?			
		OR STATE OR			
	c)	Describe the human errors in performance appraisal.			
	d)	What are the factors affecting wages and salaries?			
Q.5	a)	Explain the different types of fringe benefits.			
	b)	Describe the different methods and techniques of employees participation.			
		OR			
		Write short notes (Any 3)			
	a)	Globalisation & HRM			
	b)	Job specification			
	(c)	Job enlargement			
	d)	Factors affecting HRP			
	e)	Types of transfer			
A					

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Time 2 ½ hrs.

Marks:75

Q.1) A) Fill in the blanks with appropriate choices given below. (Any 8)  1) The function carries out research, organizes advertising and product Promotion.	(8)
<ul> <li>a) Sales</li> <li>b) Marketing</li> <li>c) Production</li> <li>2) implies increasing sales by selling present products in the new markets.</li> <li>a) Market Penetration</li> <li>b) Market Development</li> <li>c) Product Development</li> </ul>	
3) Industrial sickness contributes to cost economy.  a) High b) Medium c) Low	
4) In April 1997, the name of Industrial Reconstruction Bank of India (IRBI) has been changed to  a) IIBI b) IDBI c) SIDF	
5) The process of eliminating errors thereby improving the overall quality is a BPR b) TQM c) Restructuring	
6) JIT stands for  a) Just in Through b) Just in Time c) Just in Type  7) Linked In is an example of	500
7) LinkedIn is an example ofnetworking. a) Social b) Business c) Personal	
a) Merger b) Joint Venture c) Takeover	
9) is the process of influencing people to achieve group objectives. a) Staffing b) Leadership c) Controlling	
<ul> <li>involves up gradation of technology to increase production to improve quality and reduce wastages and cost of production.</li> <li>a) Diversification</li> <li>b) Modernization</li> <li>c) Vertical Integration.</li> </ul>	
<ul> <li>Q.1) B) State whether the following statements are True or False. (Any 7)</li> <li>1) Change is the mark of growth and survival.</li> <li>2) Spin off is another version of survival strategy.</li> <li>3) Sickness in industrial units is a gradual process and does not develop suddenly.</li> <li>4) Human activities conducted for earning money are called as Non economic activities.</li> <li>5) Industrial sickness relates to uneconomic functioning of Industrial units.</li> <li>6) Zen means "to Change" and Kai means "good".</li> <li>7) Turnaround and Downsizing are one and the same.</li> <li>8) Creativity is limited to artists, writers, painters, musicians etc.</li> <li>9) A CEO alone can bring into successful turnaround strategy implementation.</li> <li>10) Initial investment in SOHO is quite high.</li> </ul>	(7)
Q.2) a) What is Business? Explain the different characteristics of business objectives. b) Explain the term Turnaround Management. Explain the indicators of successful	(8)
turnaround. OR	(7)
c) Discuss in detail Internal and External Growth Strategies adopted by Business organisation.	(15)
Q.3) a) What is Industrial Sickness? Explain Internal reasons of Industrial Sickness. b) Briefly explain the role of Government to overcome Industrial Sickness. OR	(8) (7)
c) Define BPR. Explain various elements of BPR d) Distinguish between –TQM and BPR	(8) (7)
TO THE THE PART OF	

### Paper / Subject Code: 85505 / Turnaround Management

Q.4) a)What is Reengineering team? What is the role of BPR leader? b) Explain 5S Principles. What are its benefits? OR	(8) (7)
Q.4) c) What is Franchising? Explain its different types. d) Explain the term Outsourcing. What are the different advantages of outsourcing?	(8) (7)
Q.5) a) Explain the entities involved in outfitting a team for turnaround management. b) Discuss the various styles of Decision making in the turnaround process. OR	( <b>8</b> ) (7)
Q.5) Write short notes on (Any Three)  i) Business Objectives  ii) BIFR  iii) Flowcharts  iv) Present status of Starts up in India	(15)
v) Organisational Change	2033

#### (21/2 Hours)

[Total Marks: 75]

NOTE:- All questions are compulsory

Figures to the right indicate marks

Q.1 a. State whether the following statements are true or false (ANY 8)

8

- 1. Marketing is an important social environmental activity.
- 2. Branding means giving suitable name or symbol to the product.
- 3. Advertising is a key determinant of success for all insurance companies.
- 4. Marketing logistics must recognize price drivers.
- 5. In a typical buying process, the consumer passes through seven stages.
- 6. Customer's perception plays an important role in judging a company's service.
- 7. Rural markets dominate Indian marketing scene and need special attention for the expansion.
- 8. Television is a very powerful and popular medium in rural areas.
- 9. E- marketing enables all businesses to have a truly global reach.
- 10. One of the main disadvantages of online marketing for businesses is its low operating cost.

# Q.1 b. Match the columns (ANY 7)

7

0.5%	182000 A 500000		В
a.	Marketing Research	9 8 a. 6	Tool used in service promotion
b.	Satisfaction of human wants	Sii.	Factor influencing choice of location
		Siii.	An element of physical setting
d.	Product research	iv.	Characteristics of logistics
e.	Perishability San 4	V.	Factor affecting buying behaviour
f.	Advertising	vi.	Scope of marketing
g.	Nature of service	vii.	Characteristics of marketing
	Ambience	viii.	Service marketing mix
(1.0	Ensuring delivery in time	ix.	A type of marketing research
j.	Culture & San San San	X.	Characteristics of services

Q.2. a. Define marketing. Explain the importance of marketing

8

Q 2, b. Discuss the 7 Ps of marketing mix.

7

69833

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# Paper / Subject Code: 85507 / Marketing in Banking & Insurance

### OR

Q.2. a. Explain the different direct and indirect marketing channels.				
Q 2. b. Explain the process of marketing research.				
Q.3. a. Explain the characteristics of services marketing	8			
Q 3.b. Discuss the marketing mix in Insurance sector	7			
OR CONTRACTOR OR				
Q.3. a. What are the factors influencing buyer's behaviour?	8			
Q 3. b. Explain the role of consumers in service delivery.	7			
	Y			
Q.4. a. What do you mean by marketing communication? Explain its types.	8			
Q 4. b. Explain the scope of rural marketing.	7			
OR				
Q.4. a. What are the characteristics of rural consumers?	8			
Q 4. b.Discuss the promotion strategies used for rural markets.	7			
Q.5. a. Explain the E- marketing mix strategy.	8			
Q 5. b. What is E-marketing . Explain its scope.	7			
OR				
Q. 5. Write short notes (ANY THREE)	15			
a. Product Research				
b. Need and importance of service marketing.				
c. Logistical objectives for banking products				
d. Consumer expectations				
e. Rural v\s urban marketing.				