



PRAHLADRAI DALMIA LIONS COLLEGE OF COMMERCE & ECONOMICS

ISO 9001 : 2015 Certified

NOTICE

Date: 19th January, 2022.

PLACEMENT CELL

Greetings from the Placement Cell of Prahladrai Dalmia Lions College.!

We are extremely delighted to inform you that we are coordinating the hiring process for Sales Specialists, we look forward to recruiting some of the best talent from our institution.

COMPANY NAME -

- Carrerrunway
- XLNC Academy International Pvt LTD
- XLNC Technologies
- Kiddernitty

Qualifications (Students those who can apply)

- ❖ TY completed students - B.com, BMS & BBI
- ❖ Students pursuing TY - B.com, BMS & BBI

SKILLS REQUIRED - The candidate should have very good communication skills.

Job description:	This role will need to develop a healthy knowledge of the business offerings, services and products and will involve
<u>Roles and Responsibilities:</u>	Should demonstrate warm calling prospects to qualified leads, Should be able to achieve sales target, Managing Sales for B2B or B2C Prospects, Excellent interpersonal and communication skills to understand the opportunity, and the needs of prospects, Able to understand/explain concepts and ideas in a clear and concise manner, Good Listener, assertive and persuasive, Should be a Team Player, Generating daily reports



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<u>Key Skills:</u>	Direct Sales with customer oriented mindset, Command over English is must, Ability to pitch the product, Eagerly learning new aspects, Providing best solutions to customers Qualification, Bachelor's degree or equivalent experience in Business, 0 – 2 years of relevant experience, Excellent knowledge of MS Office
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Working Days: Monday to Saturday

Working Time: 10 am to 7 pm

CTC offered: 3 LPA

Work Location: DLH Park, Malad West, Mumbai

Training Period - 3months

Interview rounds - Round 1 - Assessment Scanning (Telephonic round)

Round 2 - Aptitude Round

Round 3 - HR Round (Sales Pinch)

Round 4 - Personal Interview Round

Last date of form filling is 21st January, 2022.

Interested candidates Kindly register yourselves through the link below:

<https://forms.gle/u1f9H2SXG8APmBJU8>

Please join the whatsapp group link given below after the registration-

<https://chat.whatsapp.com/LdXciokfpmfDbU6MmjAg6F>

Prof. Subhashini Naikar
Placement officer

DI/N-STD/GEN/00

Dr. Kiran Mane
I/C Principal