B. Eco. II Q.P. Code: 22083

[Time: 3 Hours] [Total Marks: 100] NB: 1. All questions are compulsory. 2. All questions carry equal marks. 3. Use of simple calculator is allowed. 4. Draw neat diagrams wherever necessary. Q.1 a. Explain the following concepts (Any FIVE) i. Gross Domestic Product ii. Prosperity iii. Aggregate Demand Function iv. Marginal Efficiency of Capital v. IS curve vi. Phillips Curve vii. Income Velocity viii Inflation targeting Choose the right answer from the given options and rewrite the statements ----- is a leakage from circular flow of aggregate income and expenditure. a. Exports b. Tax c. investments d. Public expenditure Green Gross Domestic product is an index of: a. Loss of biodiversity b. Cost of climate change c. Environmental costs of economic activities d. all the above Says' Law of market states that: a. Demand creates its own supply b. Supply creates its own demand c. Demand is greater than supply d. Supply is greater than demand When Income equals consumption, savings will be -a. Positive b. Negative c. Zero d. Infinity After reaching full employment, the aggregate supply curve becomes--a. Horizontal Straight Line b. Vertical straight line c. Upward sloping d. Downward sloping The LM curve indicates equilibrium a. Money market c. Goods market c. Foreign market d. Labour market Supply side economics aims at increasing government revenue by--a. Reducing taxes b. Increasing taxes c. Reducing prices d. Increasing prices. viii. During inflation, a. Debtors b. Creditors c. Fixed income earners d. Poor Cost push inflation is also known as a. Wage push inflation b. Spiral inflation c. Supply side inflation d. All the above During inflation, RBI Bank Rate and Cash Reserve Ratio. a. Increases b. Reduces c. Does not change d. None of the Above

[TURN OVER

- Q.2. Answer any two of the following:
 - a. Explain with the help of flowchart, the circular flow of aggregate income and expenditure
 - in a closed economy. b. Define trade cycles and explain its phases with a help of a diagram.
 - c. Examine the features and criticisms of Says law of markets
- Q.3. Answer any two of the following:

a. 'The Starting point of Keynes' theory of employment is the Principle of Effective Demand'

- b. Define consumption function and explain the subjective and objective factors affecting
- c. Given investment to be Rs. 100 crores and MPC 0.5, explain the working of investment multiplier.
- Q.4. Answer any two of the following:

20

- a. How do you derive LM curve? Explain the impact of shift in LM curve.
- b. Write a note on Stagflation.
- c. Explain the basic prepositions of supply side economics.
- Q.5. Answer any two of the following:

20

- a. Explain the determinants of money supply.
- b. Describe Fisher's equation of exchange.
- c. Explain with the help of suitable diagram the demand pull and cost push inflation.

| 5. y. B. GOD. Sem: - | 111 | THE STATE |
|----------------------|--------|------------|
| Regulare Examo/NOV | , 2017 | |
| I. F.A.M. | Q.P. | Code:22501 |
| T. 1. 11. | | |

[Time: 3 Hours]

[Marks: 100]

1. All question are compulory. 2. Figures to right indicates full marks. 3. Working should form part of the answer, 4. Simple calculator is allowed. 10 Q.1 A) Select the most appropriate answer [Any ten]. (1) The basic function of management accounting is a) To serve Goverment b) To serve the management in performing if function effectively. c) To serve the public (2) In the vertical Balance Sheet, Bank Overdraft is considerd as a) Current Asset b) Ouick Current Liability c) Fixed Asset expresses all items of a financial statement as a percentage of some measure of the company. a) Commonsize statement b) Comparative statement c) Trend statement (4) Satisfactory level of Current Ratio is a) 1:1 3 b) 3:13 c) 2:1 (5) shows how manytimes per period the company pays its average payable amount. a) Creditors Turnover Ratio b) Debtors Turnover Ratio c) Stock Turnover Ratio (6) If cash flows are not uniform, the calculation of payback period takes a ___ a) Common profit b) Favourable position c) Cumulative form (7) The current worth of a sum of money to be received at a future date is called _____ a) Future value

b) Present valuec) Salvage value

10

| | (8) Total cash outflow is ₹ 85,000 and present value of total cash inflow is ₹ 75,000. The |
|--------------|--|
| | Net Present value is |
| | a) ₹ 10,000 |
| | b) ₹ (-)10,000 |
| | c) ₹ 2,000 |
| | |
| | (9) Using Profitability Index, the preference rule for selection of the machine is |
| | a) The lower Profitability Index |
| | b) The higher Profitability Index |
| | c) Both a and b |
| | to be converted into |
| | (10) Operating cycle referes to the time required to convert theto be converted into products and the time it takes for those products to be sold and turned back into cash. |
| | a) Cash b) Assets |
| | c) Liabilities |
| | |
| | 11) Inventory is ₹ 20,000 and average stock held is ₹ 4,000. The stock holding period for |
| | 360 days in a year is 360 days in a year in a year is 360 days in a year in a ye |
| | a) 72 days |
| | b) 180 days |
| | c) 5 days |
| | (12) provides information about financial position of the company. |
| | a) Revenue Statement |
| | b) Cashflow Statement |
| | c) Balance Sheet |
| 0.1 B) S | State whether the following statements are True or False. (Any ten) |
| Q) | 1) Financial statements of a company prepared at the end of the financial year provide |
| | A A A A A A A A A A A A A A A A A A A |
| | information only to the owners of the business. 2) Combined ratios show the relationship between two figures which are taken from the |
| .67 | Balance Sheet only. |
| 36.26 | 3) Depreciation is a cash business expenditure. |
| | at Warling conital means Net Current Assets. |
| 5355 | A San a language designe are long term investment decisions. |
| | the tent in the performance and position of an organisation. |
| | 6) Trend Analysis shows the trend in the periodical data is over a number of accounting years relating to 7) When the comparison of financial data is over a number of accounting years relating to |
| | one company only it is called as inter company analysis. 8) In preparing the estimate of Working Capital, Debtors cannot be valued at cost. |
| 3342 | 9) Permanant Working Capital remains constant. |
| | TOT Net Profit Ratio is a measure of profitability. |
| 2000 | The Back Mathod's a modern technique of Capital Budgeting. |
| | 12) Public Deposits accepted by a company are a part of Shareholders Fund. |
| 12. 12. 1. 1 | |

Q.2 A) From the following details of A Ltd. prepare a Common Size Income Statement in vertical form 08 suitable for analysis.

M/s A Ltd. Revenue Statement for the year ending 31st March, 2017

| Particulars | (₹) |
|---|------------------|
| Net Sales | N. 3 3 7 5 6 6 7 |
| Less : Cost of Sales | 7 |
| Gross Profit (25% on Sales) | 4,00,000 |
| Less: Operating Expenses Operating Profit | 3 6 3 5 5 S |
| | 4 2 3 3 2 |
| Add : Non Operating Income | 10,000 |
| Less: Non Operating Expenses | 40,000 |
| Net Profit Before Tax Less: Tax(50%) on Profit Before Tax | 80,000 |
| Net Profit After Tax | |

Q.2.B) From the following prepare a Comparative Balance Sheet of B Ltd. in a vertical form suitable for analysis.

Balance Sheets

| Liabilities | 31/3/17 | 31/3/16 | Assets | 31/3/17 | 31/3/16 |
|---|------------------------------|------------------------------|--|--------------------------------|------------------------------|
| Share Capital Bank Loan Current Liabilities | 1,43,500 28,000 76,000 | 1,20,000 21,000 69,000 | Fixed Assets Investment Current Assets | 1,05,000 24,000 1,18,500 | 88,500 18,000 1,03,500 |
| | 2,47,500 | 2,10,000 | | 2,47,500 | 2,10,000 |

OR

Q.2 You are required to prepare Trend Income Statement in vertical form suitable for analysis. 15

M/s C Ltd. Balances for the year ending on 31st March of each year

| E CONTRACTOR STATE OF | (₹) | (₹) | (₹) |
|--|---------|---------|----------|
| S. B. B. C. V. C. C. B. P. P. | 31/3/15 | 31/3/16 | 31/3/17 |
| Net Sales | 60,000 | 80,000 | 1,00,000 |
| Opening Stock | 6,000 | 10,000 | 14,000 |
| Purchases | 34,000 | 38,000 | 40,000 |
| Wages | 3,000 | 6,000 | 4,000 |
| Carriage Inward | 4,000 | 8,000 | 8,000 |
| Closing Stock | ? | ? | 12,000 |
| Office Expenses | 2,000 | 2,400 | 3,000 |

Page 3 of 7

| | 2,000 | 2,000 | 2,000 |
|----------------------------|---------------|--------------|-----------|
| Administrative Expenses | 1,400 | 1.800 | 2,000 |
| Selling Expenses | 1,000 | 800 | 1,200 |
| Distribution Expenses | 1,200 | 800 | 2,000 |
| Finance Expenses | 3,000 | 4,000 | 6,000 |
| Interest received | 1.000 | 600 | 1,000 |
| Loss on sale of Investment | 1004 on Not F | rofit Before | ax of eac |

Make provision for Income Tax at the rate of 40% on Net Profit Before Tax of each year.

0.3

M/s C Ltd.
Balance Sheet as on 31st March, 2017

| Liabilities | Amount | Assets | Amount (₹) |
|--|--|------------------|---|
| Equity Share Capital 5% Preference Share Capital Reserves Profit & Loss Account Creditors 5% Debentures Provision for Income Tax (current year) Bills Payable Bank Overdraft Proposed Dividend | The state of the s | Prepaid Expenses | 68,000 12,000 32,000 38,000 68,000 12,000 5,47,000 5,000 |

Other details of the company for the year 2016-17:

- 1) Sales ₹8,00,000 (80% on credit)
- 2) Credit Purchases ₹ 4,00,000
- 3) Net Profit Before Tax ₹ 60,000
- 4) Dividend on Equity Shares ₹ 15,000

Calculate:

- 1) Liquid Ratio
- 2) Greditors Turnover Ratio
- 3) Stock Working Capital Ratio
- 4) Debtors Turnover Ratio
- 5) Capital Gearing Ratio
- 6) Dividend Payout Ratio
- 7) Return on Capital Employed

OR

15

15

- From the following details calculate:
 - 1) Gross Profit Ratio
 - 2) Office & Administrative Expense Ratio
 - 3) Selling & Distribution Expense Ratio
 - 4) Operating Expense Ratio
 - 5) Operating Ratio
 - 6) Net Profit Before Tax Ratio
 - 7) Stock Turnover Ratio

M/s D Ltd.

Trading and Profit & Loss Account for the year ending on 31st March, 2017.

| Dr. | | ** | CAN SA COLL |
|-----------------------------|-----------|------------------|----------------|
| Particulars | (₹) | Particulars | (₹) |
| To Opening Stock | 1,30,000 | By Sales | 65,00,000 |
| To Purchases | 55,70,000 | By Closing Stock | 2,55,000 |
| To Direct Expenses | 1,70,000 | By Interest | 3 3 3 3 15,000 |
| To Salaries | 1,78,000 | | |
| To Office Expenses | 1,38,000 | 8878888888 | |
| To Selling Expenses | 1,18,000 | | |
| To Distribution Expenses | 98,000 | | 8 |
| To Interest | 48,000 | | |
| To Provision for Income Tax | 95,000 | | |
| To Net Profit | 2,25,000 | | |
| | 67,70,000 | | 67,70,000 |

F Ltd. is considering the purchase of a machine. Two models, Model A and Model B are available each costing ₹ 1,50,000.

Cash Inflows are expected as follows:

0.4

| Year | Model A(₹) | Model B (₹) | |
|------|------------|-------------|--|
| 100 | 45,000 | 15,000 | |
| 2 | 60,000 | 45,000 | |
| 3 | 75,000 | 60,000 | |
| 4 | 45,000 | 90,000 | |
| 5 | 60,000 | 60,000 | |
| 6 | 40,000 | 50,000 | |
| 7 | 30,000 | 30,000 | |

With the discount factor of 12%, the Present Value of ₹ 1 is as follows:

| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|---------------|-------|-------|-------|-------|-------|-------|-------|
| Present Value | 0.893 | 0.797 | 0.712 | 0.636 | 0.567 | 0.507 | 0.452 |

Indicate the selection of the machine by applying

- 1) Payback Period
- 2) Net Present Value at 12% discount factor
- 3) Profitability Index.

Page 5 of 7

Q.4 M/s G Ltd. has two different alternatives to buy – Machine X and Machine Y. The expected Earnings Before Tax of the two machines are as follows:

| Year | Machine X (₹) | Machine Y (₹) |
|------|---------------|---------------|
| 1 | 4,00,000 | 4,35,000 |
| 2 | 5,00,000 | 4,90,000 |
| 3 | 6,00,000 | 5,80,000 |
| 4 | 5,50,000 | 6,80,000 |
| 5 | 4,50,000 | 7,00,000 |
| 6 | 4,20,000 | 6,80,000 |
| 7 | 3,00,000 | 5,00,000 |

Income Tax rate is to be considered at 20% on Earning Before Tax.

Initial Investment of Machine X is ₹ 1,45,000 and of Machine Y is ₹ 1,55,000.

The scrap value of Machine X and Machine Y is ₹ 5,000 and ₹ 15,000 respectively.

Calculate Accounting Rate of Return on the basis of Average Investment.

Q.5 M/s H Ltd. gives the following details to prepare the statement of Working Capital requirement for the year 2016-17.

Projected Revenue Statement for the year 2016-17

| | (₹) | (₹) |
|------------------------------------|----------------|------------|
| Sales Sales Sales Sales Sales | | 18,00,000 |
| Less: | d ² | Man me say |
| Purchases | 8,00,000 | |
| Wages | 2,00,000 | EN Y |
| Overheads | 1,50,000 | 11,50,000 |
| | | 6,50,000 |
| Less: Expenses | | |
| Office and Administrative Expenses | 1,80,000 | |
| Selling and Distribution Expenses | 1,20,000 | 3,00,000 |
| | | 3,50,000 |

During the year 2016-17 it is estimated that

- 1) Raw materials will be in store for 30 days.
- 2) Finished goods will be in stock after production for 45 days.
- 3) The processing period will be 20 days.
- 4) 70% of purchases and sales will be on credit of 20 days and balance on cash.
- 5) Wages and Overheads will be paid at the time lag of 10 days.
- 6) Office and Administrative Expenses will be paid at the time lag of 20 days.
- 7) The expected Cash and Bank Balance will be ₹78,000.
- 8) Operations are evenly spread and expenses accrue evenly.
- 9) Debtors are estimated at selling price.
- 10) Company works for 300 days during the year.

Page 6 of 7

15

15

| | | | | OR CARAGORIA | |
|--------|-------------------|--|-----------------------|--|----|
| Q.5. | | s to produc | ce 19,000 units duri | ng the year 2016-17 and to sell them for | 15 |
| | ₹150 per unit. | | | | |
| | Cost structure | of the pro | duct is | | |
| | | | Raw Materials | 60% | |
| | | | Labour | 15% | |
| | | | Overheads | | |
| | | | | 85% | |
| | | | Profit | 15% | |
| | | | Selling Price | 100% | 10 |
| | Frontle on detect | | lable for the stead | 2016 174 | |
| | 1) Pour ma | s are avail | lable for the year 2 | s supply is stored in the godown. | |
| | | | s takes 1 month | a supply as stored in the Bodonin. | |
| | 2) Finished | d goods on | val to 3 month's nro | duction are carried in stock. | |
| | 4) Custom | are got cro | dit of 2 months and | suppliers allow credit of $1\frac{1}{2}$ months. | |
| | Time la | g in naumo | nt of wares and ove | erheads is ½ month. | |
| | 6) 20% of | g ili payilic | nde on cash hasis a | ind balance on credit. | |
| | 7) Cash an | d Bank bal | ance will be mainta | ined at ₹10.000. | |
| 1 | | | | nout the year. Expenses accrue similarly. | |
| | | | ated at Selling Price | | |
| | Prepare | the state | nent of Working Car | pital Requirement for the year 2016-17. | |
| | | 18. 3. C.C. | | | |
| Q.6 A) | Explain the me | eaning and | functions of Manag | ement Accounting. | 10 |
| B | Explain the te | chniques of | Capital Budgeting. | | 10 |
| - | Zirpiani si | | | OR | |
| | 20.20.5 | | | | 20 |
| Q.6 | Write short | | | | 20 |
| | | | of financial statemer | nts | |
| | 2) Revent | the state of the s | nt Ratios | S. M. | |
| | 3) Operat | | | | |
| 19 | | | io Analysis | | |
| 30,00 | | 275 | rking Capital requir | ement | |
| 200 | 6) Scope | of Manager | nent Accounting | | |

C0143FR / C014303 / ADVERTISING I

Q. P. Code: 22287

(3 Hours)

N.B: 1. All questions are compulsory.

2. Figures to the right indicate full marks.

[Total Marks: 100

| | | propriate answer from the | danuata 1 | Marketing Communication |
|-------|-----------|-------------------------------|------------|----------------------------------|
| -(1) | | is not an element of it | negrated | Marketing Communication. |
| | (a) | Internet | (0) | Salas Promotion |
| *.00 | | Physical Distribution | | |
| (2) | | advertising creates ge | | |
| | | Primary | (b) | Selective |
| | | Social | (d) | |
| (3) | | is the oldest form of a | dvertisir | ig agency. |
| | (a) | Mega agency Creative boutique | (b) | Space broker |
| | (c) | Creative boutique | (d) | In-house agency |
| (4) | | | | ng agency co-ordinates the |
| 1 | | ing production process | | |
| | | Media | | |
| | (c) | Client Service | (d) | Accounts |
| (5) | | is a person in an adve | ertising a | gency responsible for writing |
| | | es and slogans | | |
| | (a) | Visualiser | (b) | Media Executive |
| | (c) | Copywriter | (d) | Account Executive |
| (6) | , , | skill is required for peo | ple worl | king in the creative department. |
| , , | | vertising agency. | | |
| | | Communication | | |
| | | Marketing | | Organising |
| (7) | | advertising is decep | tive | |
| 1,77 | (11) | Product | (b) | Institutional |
| | | Surrogate | | Local |
| (8) | | | | mulating purchase. |
| (0) | | Impulse | (b) | Planned |
| | | Budgeted | 2 | Online |
| (0) | ·Savaca | h Bharat' compaign is an | evamule | of advertising . |
| . (9) | Swacc (a) | Political | (b) | Pro-Bono |
| | | Institutional | | |
| (10) | | | | |
| (10) | | refers to incremental | | |
| | | Brand Image | (b) | |
| | (c) | Brand Equity | (d) | |
| (11) | | | Maggi to | o regain its market share after |
| | the cris | is. | 9655 | |
| | | Green | (b) | Advocacy |
| | (c) | Political | (d) | Product |
| | (-) | | (- / | |

C0143FR / C014303 / ADVERTISING I

| | | | | | 2 | | QP Code: | 2228/ |
|----|-----------|---------|----------|---------------|----------------|---|--------------------------|-----------|
| | | (12) A | dvertis | ing spends o | n | adverti | sing is growing at a fas | ter rate |
| | | | | ared to other | | Parameter . | | |
| | | | | Print | | (b) | Digital | |
| | | | | Cinema | | (d) | Radio | |
| (| (b) State | e wheth | | | atements are | true or fa | alse (Any ten):— | 10 |
| | (0) | (1) IN | AC is s | same as pron | notion mix. | | | |
| | | (2) 8 | ion Bo | ards are the | oldest form | of Adverti | sing. | |
| | | (3) R | adio is | no longer a | useful medi | um for ad | vertising. | |
| | | (4) C | lient T | urnover is a | negative sig | n of grow | th for an advertising ag | gency. |
| | | (5) C | ominis | sion is a tra | ditional metl | nod of age | ency compensation. | |
| | | (6) A | ccoun | Executives | handle fin | ances of a | n advertising agency | |
| | | (7) Ji | o has | used an e | fective Into | egrated N | Marketing Strategy to | fight |
| | | | ompeti | | | | | |
| | | (8) A | dverti | sements hav | ing direct co | mparison v | with a competitor's pro | ducts are |
| | | | nethic | | | | 5/19/11 32 2 | |
| | | | | | has a positiv | e impact | on the society. | |
| | | (10) E |)ecodii | ng uses signs | & symbols 1 | o commu | nicate the advertising m | iessage. |
| | | (11) T | he Jan | Dhan Yoja | na of the pr | ime minis | ster has used Doordars | han |
| | | | hanne | for effective | ve promotion | in region | nal areas. | |
| | | (12) \$ | locial r | nedia has m | ade advertis | ing execut | ion interactive. | |
| | | (12) | | | | 000000000000000000000000000000000000000 | | |
| 2. | Answer | anv tw | o of th | e following | ************* | | | 15 |
| | (a) | Expla | in the | meaning of | ntegrated M | arketingC | ommunication (IMC). | What is |
| | | the ro | le of a | dvertising w | rithin IMC? | | | |
| | (b) | Defin | e adve | ertising. Who | are the acti | ve particij | pants of advertising? | |
| | (c) | Expla | in the | classificatio | n of advertis | sing on the | e basis of functions. | |
| | (-) | | | | | | | |
| 3. | Answer | any tw | o of th | ne following | : The latter C | | | 15 |
| | (a) | What | are th | e factors con | isidered whi | le selectin | ng an advertising agenc | y? |
| | (b) | How | can an | advertising a | igency maint | ain a healt | hy relationship with its | clients? |
| | (c) | What | are th | e unique sk | ills required | for a care | er in advertising? | |
| | | | | | | | | |
| 4. | Answer | any tv | vo of t | he following | ; | | | 15 |
| | (a) | How | does a | dvertising a | ffect market | competiti | on? | |
| | (b) | Disci | uss the | common et | hical issues | in advertis | sing. | |
| | (c) | Desc | ribe ho | ow ASCI sel | f-regulates a | dvertising | g in India. | |
| | | | | | | | | 15 |
| 5. | Answer | any tv | vo of t | he following | 3: | | | 15 |
| | (a) | With | the he | lp of a diag | am explain | the advert | ising communication p | process. |
| | (b) | Expl | ain the | features of | corporate in | nage adve | rtising. | |
| | (c) | Desc | ribe di | fferent exec | ution styles | of adverti | sements. | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| 6. | Write s | short n | otes or | any four o | f the followi | ng:— | | 20 |
| | (a |) Any | fivebe | nefits of adv | ertising | | | |
| | |) Cre | | | | | | |
| | (c |) Pro | bono a | advertising | | | | |
| | (d | i) AII | | | | | | |
| | (e | | | dvertising o | n cultural va | lues | | |
| | (f | - | nd equ | | | | | |
| | | | | | | | | |

C0143 / M0296 FOUNDATION COURSE III

Q.P. Code: 22449

(2 ½ hours)

Total marks: 75

N. B. (1) All questions are compulsory

(2) Figures to the right indicate full marks.

1. A. Explain the following concepts: (any five)

- 1. Scheduled tribes
- 2. Political rights
- 3. Recovery after Disaster
- 4. Avalanches
- 5. Scientific temper
- 6. Hippocratic oath
- 7. Non-Verbal Communication
- 8. Reflective listening

OR

B Write a detailed note on the Foundation Course (Semester III) project submitted by you.

2). A. 'Women belong to the vulnerable category in India. Comment.

(15)

B. Examine the Constitutional and Legal rights of children in India.

3) A Swamme the impact of floods on human life. Suggest some measures for protection. (15)

- B. Define Disaster Mitigation. Explain the different objectives of Disaster Mitigation.
- 4 A Write a note on scientific development in the Age of Reason and Enlightenment.

(15)

- B Bring out the differences between science and technology.
- 5 A Comment on the barriers to effective communication. How can one overcome these barriers?

(15)

B. Explain Statement of Purpose (SOP). Discuss the ways and approaches to write an SOP.

5.7. B. com | sem: TI | Regular / NOV. 2017.

[Time: Three Hours]

C0143 / C0830 BUSINESS LAW I

Q.P. Code:20745

[Marks:100]

| | rlease check whether you have got the right question paper. | 2 4 B |
|-----|--|--------|
| | N.B: 1. All questions are compulsory subject to internal choice. | 197 J. |
| | 2. All questions carry equal marks. | |
| | 3. Figures to the right indicate maximum marks. | |
| | | |
| | | |
| Q.1 | Answer any Two of the following: | 100 |
| | a) Explain the essentials of a valid contract. | 10 |
| | b) Discuss the meaning of 'Offer' in a contract and the legal rules regarding offer. | 10 |
| | c) Who is competent to contract? Explain the effects of a Minor's agreement. | 10 |
| | d) Discuss the essentials of 'consideration' in a contract. | 10 |
| Q.2 | Answer any Two of the following: | |
| | a) Explain the meaning of 'Free Consent' in a contract. Distinguish between agreements | 10 |
| | entered into by 'Fraud' and agreements entered into by 'Misrepresentation'. | 10 |
| | b) What is a void agreement? Explain the agreements declared void under the Indian Contract Act. | 10 |
| | c) Discuss the 'Quasi Contracts' given under the Indian Contract Act | 10 |
| | d) Explain the methods of discharge of a contract by operation of law. | 10 |
| | u) Explain the methods of discharge of a contract by operation of law. | 10 |
| Q.3 | Answer any Two of the following: | |
| | a) Distinguish between the Contract of Indemnity and the Contract of Guarantee. | 10 |
| | b) Explain the Rights of a Bailor in a contract of Bailment. | 10 |
| | c) Distinguish between contracts of Pledge and Lien. | 10 |
| | d) Discuss the duties of an Agent under the Indian Contract Act. | 10 |
| Q.4 | Answer any Two of the following:- | |
| | a) Explain the essentials of a Contract of Sale and state the classification of goods. | 10 |
| | b) Explain the meaning of 'Gonditions' and the 'Implied Conditions' under the Sale of Goods Act. | 10 |
| | c) Discuss the rules relating to transfers of property in the case of sale of specific goods | |
| | and the sale of unascertained goods. | 10 |
| | d) Explain the concept of 'Unpaid Seller' and the unpaid seller's right of, 'Stoppage of | |
| | goods in Transit' and 'Right of Resale.' | 10 |
| - | | |
| Q.5 | Answer any Two of the following:- | |
| | a) Explain the essentials of a Negotiable Instrument. | 10 |
| | b) Distinguish between a Cheque and a Bill of exchange. | 10 |
| | c) Explain the characteristics of a Cheque. Discuss the types of crossing of cheques. | 10 |
| | d) Explain the meaning of Payment in Due Course, Noting and Protest under the | 10 |

5. y. B. Gom Sero: MI Regular Exam Nov. 2017

C0143FR / C014302 COMMERCE III

Q. P. Code: 23778

Time: 3 Hours

Marks: 100

Please check whether you have got the right question paper.

N.B.: 1. All questions are compulsory.

2. Figures to the right indicate maximum marks

Q1. Objective Questions:

| A) | Choose the correct answer from the options given below (any ten): (10 Marks) |
|-----|--|
| | 1. Henri Fayol stated principles of management. |
| | (Ten , Twelve, Fourteen) |
| | 2. Ethos is originally a word that signifies character. |
| | (Roman , Greek , Indian) |
| | 3 skills are also known as interpersonal skills. |
| | (Technical, Human Relations, None of these) |
| | 4 is a long-term action plan for achieving the goals. |
| | (Strategy , Procedure , Program) |
| | 5. Planning needs to be |
| | (complicated, flexible, rigid) |
| | 6. Heuristic technique is a technique. |
| | (rule of thumb , blind , trial and error) |
| | 7. Formal organisation structure is in nature. |
| | (official, un-official, un-structured) |
| | 8. Delegation of authority the burden on superior. |
| | (maintains , reduces , increases) |
| 333 | 9. De-centralization is necessary for effective management of a |
| | Business organisation. (small, medium, large) |
| | 10. uses network analysis by identifying critical and non-critical activities. |
| | (PERT, CPM , Budgetary Control) |
| | 11. Noise and distance are barriers to effective communication. |
| 20 | (physical, cultural, psychological) |
| | 12. is a function of leadership. |
| | (Directing Confidence , Vision) |
| | |

Page 1 of 6

- B) State whether the following statements are True or False (any ten): (10 Marks)
 - 1. Staffing involves selection of right person for the right job.
 - 2. Division of work leads to specialization.
 - 3. Controlling is a measuring and correcting device:
 - 4. Only external environmental factors are analyzed in the planning process.
 - 5. In Management By Exception, the managers get involved in day to day activities of the employees.
 - 6. Use of technology leads to quick decision-making.
 - 7. Matrix Structure is a combination of project and functional organisation.
 - 8. Tall Organisation Structure has very few levels of hierarchy.
 - 9. Successful Functional Departmentation requires good co-ordination.
 - 10. Leadership is a personal quality.
 - 11. Budgetary Control technique is qualitative in nature.
 - 12. Cultural diversity causes communication problem:

Q 2. Answer any two of the following:

(15 Marks)

- a) Define Management, Explain the nature of management.
- b) Explain the F.W. Taylor's Theory of Scientific Management.
- c) Explain the dimensions of management stated by Peter Drucker in Modern Approach.

Q 3. Answer any two of the following:

(15 Marks)

- a) Define Planning and state its importance.
- b) Explain briefly the steps involved in the MBO process
- c) What are the essentials of sound Decision Making?

Q4. Answer any two of the following:

(15 Marks)

- a) Explain the features of Line and Staff Organisation Structure.
- b) Discuss Tall and Flat Organisation in detail.
- c) What is Delegation of Authority? Describe the process of Delegation of Authority.

Q.5 Answer any two of the following:

(15 Marks)

- (a) What is Motivation? State its importance.
- (b) Explain the different Styles of Leadership.
- (c) What are the essentials of a good Control System?

Q6. Answer any four Short Notes:

(20 Marks)

- i) Indian Ethos in Management
- ii) Management Information System
- iii) Virtual Organisation
- iv) Departmentation
- v) Management Audit
- vi) Financial factors influencing Motivation

5.y. B. com Sero: - III

Q.P. Code: 23792

RESMOR EXORD NOV. 2017
[Time: Three Hours]

[Marks:100]

Please check whether you have got the right question paper.

NOTE:

- 1. All questions are compulsory.
- 2. Q.1 and Q.6 carry 20 marks each.
- 3. Q.2, Q.3, Q.4 and Q.5 carry 15 marks each.
- 4. Use of simple calculator is allowed.

| Q 1) (A) Fill in the blanks v | vith proper words: (| Answer any 10) |
|-------------------------------|----------------------|----------------|
|-------------------------------|----------------------|----------------|

(10)

| 1. | In dissolution of partnership firm all assets are transferred to Realization |
|-----|---|
| | A/cside. |
| 2. | Debit balance on Realisation A/c represents |
| 3. | On Amalgamation assets are transferred to partners capital Accounts. |
| 4. | Partnership firm has liability. |
| 5. | If asset is depreciated Realisation A/c is |
| 6. | Trade Mark is a assets. |
| 7. | Return Inward is deducted from |
| | Payment made in advance is shown on side of balance sheet. |
| 9. | Goodwill written off in the books of new firm is debited to Account. |
| 10. | The balance due to retiring partner is transferred to his account until final settlement. |
| 11. | After all external liabilities are paid the balance cash is paid to the partners as per method. |
| 12. | On dissolution of firm payment of unrecorded liability is debited to |

(B). Match the following: (Answer any 10)

(10

| Column 'A' | Column 'B' |
|---|--|
| 1) Dues to employees | (a) 12 % p.a |
| 2) Fluctuating Capital Method | b) Distributed among the partners |
| 3) Excess capital method | c) Closing stock |
| 4) Amalgamation of firms | d) Liability |
| 5) Purchase Consideration | e) created after payment of external liability |
| 6) Loose tools | f) 6 % p.a |
| 7) Preferential liability | g) Income tax dues |
| 8) Interest on Partner's Loan | h) Not a fixed asset |
| 9) Reserve for contingent Liabilities | i) Amount payable by purchasing company |
| 10) Income received in advance | j) Purchase Consideration |
| 11) Unsold stock at the end of the year | k) Highest Relative Capital method. |
| 12)General Reserve | Separate current A/c is not opened |
| | m)Preferential Liability |

TIOG: VOLA CHOXE

Q.2 The Following is the Trial balance of a firm as on 31st March 2017.

(15)

| Particulars | Debit (Amount) | Particulars 8 | Credit (Amount) |
|-------------------|-------------------|---|---|
| Drawings: | | Capital Accounts | 000000000000000000000000000000000000000 |
| Ajay | 12,000 | Ajay | 30,000 |
| Vijay | 12,000 | Vijay | 30,000 |
| Sanjay | 12,000 | Sanjay Sanjay | 30,000 |
| Purchases | 1,56,000 | Sales SAARS | 2,94,000 |
| Return inward | 2,400 | Return Outward | 2,000 |
| Stock | 24,000 | RDD | 8,800 |
| Salary | 27,000 | Bank Loan | 20,000 |
| Office Expenses | 16,500 | Creditors V. | 76,500 |
| Bad Debts | 2,100 | Bills Payable | 8,700 |
| Carriage Inward | 4,500 | | 1 2 6 8 2 2 6 1 |
| Carriage Outward | 6,750 | 1.500 S. | Cox Starte |
| Debtors | 1,00,000 | 6.4.6.6.6.3.8.6.6 | 6 6 4 3 3 3 3 |
| Bills Receivables | 3,250 | 38.00.7.60.88 | 8 4 6 4 8 5 M |
| Bank ' | 8,000 | 16 7 6 7 6 7 6 6 6 6 6 6 6 6 6 6 6 6 6 6 | 3 6 4 6 6 1 |
| Cash | 2,500 | 16 16 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | 6 5 6 8 Ve. |
| Investments | 25,000 | 1000 BAN BAN A | 1.653. |
| Premises 1 | 50,000 | and a marriage of the same of | 8 3 3 7 E. |
| Machinery A | 36,000 | 2-2-6-0-V-4-8-8-8 | 2 9 60 |
| 1 836 | 5.00.000 | | 5,00,000 |

On 1st October 2016, Ajay Retired and the following adjustments were agreed upon:

1. Goodwill of Rs. 90,000 was brought into the books of accounts.

2. Purniture worth Rs. 20,000 was purchased on 30th June 2016, but the invoice was not recorded in the books.

3. Balance in Ajay's Accounts after making all adjustments was to be transferred to his loan account carrying interest @16%.

4. Closing stock was valued @42,000.

5. Depreciate machinery by 10%, Premises by 3% and Furniture by 5% p.a.

6. Provide interest on capital @10%.

Prepare Trading and Profit & loss Account for the year ended 31st March 2017,

OR

Q.2.

Krishna was carrying on business as a wholesale business man. He closes his books of accounts by 31st March every year. Arjun was his Manager on a monthly salary of Rs 2,000 till 30th September 2016; and from 1st October 2016, it was agreed that he will be admitted as partner with 1/3rd share in profit and loss without any salary.

The books of the firm yielded the following Trail Balance at the end of the year on 31st March 2017.

| Details | Debit (Amount) | Credit (Amount) |
|------------------------------------|----------------|--|
| Krishna's Drawing and capital | 20,000 | 37,000 |
| Purchase and Sales | 2,10,000 | 3,30,000 |
| Debtors and Creditors | 15,000 | 8,700 |
| Furniture and Fittings | 9,000 | 16 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 |
| Motor car | 15,000 | 100 V 60 C |
| Stock (01-04-2016) | 30,000 | 30000 |
| Bank | 15,000 | 1328375 |
| Cash Second | 900 | 18.00 B |
| Salaries | 15,000 | 5000 |
| Advertising and Selling expenses | 33,000 | 3.63.53 |
| Professional Charges | 2,400 | |
| Rent | 6,400 | |
| Prepaid Rent | 400 | 10000 |
| Bills Receivable and Bills Payable | 8,900 | 5,300 |
| | 3,81,000 | 3,81,000 |

The Following additional information is available:

- 1. Purchases were Rs. 1,00,000 upto 30th September 2016.
- 2. Sales during the first six months of the year were Rs.1,10,000.
- 3. Stock on 30th September 2016, and 31st March 2017 was Rs.50,000 and Rs.20,000 Respectively.
- 4. Furniture and Fittings are to be depreciated @10% and Motor Car @ 20%.
- 5. Rent which was Rs.450 per month upto 30th November 2016, was increased to Rs.600 per month. From 1^s December, 2016.

You are required to prepare Trading and Profit and Loss account in Columnar Form.

Q3)

Q.P. Code: 23792 (15)

P, Q and R are partners of M/s. Piku Stationers, sharing Profits and Losses in the ratio of 1:1:2.

On 30th June, 2017. They decided to dissolve their firm when their Balance sheet was as under -

| LIABILITIES | Rs. | ASSETS | Rs. |
|------------------|--------------|------------------|----------|
| Capital - P | 2,40,000 | Goodwill | 1,20,000 |
| Q | 1,60,000 | Building | 2,40,000 |
| R | 3,00,000 | Plant > 5 | 2,68,000 |
| General Reserve | 80,000 | Stock | 1,23,000 |
| Loan From Q | 40,000 | Debtors | 1,80,000 |
| Sundry Creditors | 1,60,000 | Bills Receivable | 37,000 |
| | 40 20 X 60 8 | Bank | 12,000 |
| Š. | 9,80,000 | | 9,80,000 |

The realisation and expenses of realisation were as stated below:

| Date | Realisation | Expenses |
|----------------------------|-------------|----------|
| 31st July | 1,10,000 | 2,000 |
| 31st August | 3,40,000 | 10,000 |
| 30 th September | 3,50,000 | 5,000 |
| 31st October | 1,62,000 | 3,000 |

You are required to prepare statement to show the piecemeal distribution of cash available under Highest Relative Capital Method.

OR

Q 3).

(15)

The firm of Py Ra Midas present you with the following Balance Sheet drawn as on 31st March, 2017.

| Liabilities | Rs. | Asset | | Rs. |
|-------------------------------|-----------|-----------------|-------|----------|
| Sundry Creditors | 74,000 | Cash in hand | | 6,000 |
| Capital Accounts: | 18,888 | Sundry Debtor | | 68,000 |
| P. C. C. S. S. S. S. E. C. | 80,000 | Stock in Trade | | 78,000 |
| R () () () () () () () | 60,000 | Machinery | | 1,02,000 |
| MESSACE | 54,000 | Current Account | s: | |
| | A Comment | R | 8,000 | |
| | | M | 6,000 | 14,000 |
| | 2,68,000 | - | | 2,68,000 |

Partners shared profits and losses in the ratio of 4:3:3. Due to differences among the partners, it was decided to wind up the firm, realize the assets and distribute cash among the partners at the end of each month.

- i. April 2017: Rs. 30,000 from Debtors and Rs. 40,000 by sale of stock. Expenses on Realisation Rs. 1,000.
- ii. May 2017: Balances of debtors realized Rs.20,000. Balance of stock fetched Rs. 48,000.
- iii. June 2017: Part of Machinery was sold for Rs. 36,000. Expenses incidental to sale Rs. 1,200.
- iv. July 2017: Part of Machinery valued in the books at Rs, 10,000 was taken by P, in part discharge at an agreed value of Rs, 20,000. Balance of Machinery was sold for Rs. 60,000 (net)

Show how the amounts due to partners will be settled as per Highest Relative Capitals Method.

Q 4). The Balance Sheet of M/s. M & N, and M/s. R & S as on 31st March, 2017 were as follow:

| LIABILITIES | M & N | R & S Rs. | ASSETS | M & N Rs. | R & S Rs. |
|----------------------|--|-------------------|-----------|--------------|--------------|
| Capital: | - 10 10 10 10 10 10 10 10 10 10 10 10 10 | | Land | 36,000 | 47,400 |
| M | 36,000 | 30 20 30 30 30 30 | Machinery | 25,200 | 28,800 |
| N / | 36,000 | | Furniture | 10,800 | 12,600 |
| R G | | 36,000 | Debtors | 21,600 | 30,600 |
| S STATE | 0.00.00.00.00 | 36,000 | Stock | 28,800 | 32,400 |
| Creditors & | 54,000 | 36,000 | Cash | 3,600 | 1,800 |
| Loan AND | | 39,600 | Bank | 7,200 | 5,400 |
| Outstanding Expenses | 7,200 | 11,400 | | | |
| | 1,33,200 | 1,59,000 | E E | 1,33,200 | 1,59,000 |

The two firms decided to amalgamate and form into M/s. MNRS with effect from 31st March, 2017.

Partners would share profits and losses equally between themselves as they were doing prior to amalgamation and they agreed to following revaluation of assets and liabilities:

| | M & N | R & S |
|----------------------|--------|--------|
| Land | 45,000 | 45,000 |
| Machinery | 30,000 | 32,000 |
| Furniture | 10,000 | 12,000 |
| Debtors | 21,000 | 30,000 |
| Stock | 29,000 | 34,000 |
| Creditors | 52,000 | 34,000 |
| Loans | - | 38,000 |
| Outstanding Expenses | 7,200 | 11,400 |

In addition to the above it was decided:

- 1. Goodwill of M & N and R & S were values at Rs. 35,000 and Rs. 20,000 respectively and it should be written off in the new firm.
- 2. That the reconstructed capitals of the partners would be Rs. 37,500 each. The difference, if any should be transferred to Current Account You are required to show:-
 - The accounts in the books of M/s. M & N i)
 - The opening balance sheet of the new firms ii)

(15)

OR

Q4)

(15)

Following is the Balance Sheet of M/s Lalwani Bros. and M/s Motwani Bros. as on 31st March, 2017.

M/s. Lalwani Brothers Balance Sheet

| INHER PHECE | 60,000 000 000 000 000 000 000 000 000 0 | |
|-------------|--|--|
| Rs. | Assets | Rs. |
| 50.000 | Cash in hand | 12,000 |
| | | 58,000 |
| 10,000 | Stock in Trade | 20,000 |
| | | 90,000 |
| | | - |
| 50,000 | Debtors | 30,000 |
| 2 10 000 | \$ \$\text{\$\ext{\$\text{\$\exitinx{\$\text{\$\exitit{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exititin{\text{\$\texitit{\$\text{\$\text{\$\text{\$\text{\$\text{\$\tex | 2,10,000 |
| | 1,00,000 | Rs. Assets 50,000 Cash in hand 10,000 Stock in Trade Furniture and Fixtures 1,00,000 Office Premises 50,000 Debtors 2,10,000 |

M/s. Motwani Brothers Balance Sheet

| Liabilities | Rs. | Assets | Rs. |
|------------------|------------------|---------------------------------|----------|
| | | Cash in hand | 16,000 |
| Sundry Creditors | 95 0000 | Stock in Trade | 44,000 |
| Capital: | 260,000 | Sundry Debtors | 50,000 |
| Ajay | 200,000 | Furniture and Fittings | 10,000 |
| vijay | ~40,000 (AAAA | 5% National Savings Certificate | 40,000 |
| | 1,60,000 | Communic | 1,60,000 |

They shared profits & losses in proportion to their capitals. They decided to amalgamate their business with effect from 1st April, 2017, as per the following terms and conditions:

- 1. That the name of the new firm shall be VANEE TRADING CORPORATION.
- 2. That the Vijaya Bank Loan be repaid.
- 3. That the 5% National Saving Certificate not to be taken over by new firm to be distributed between partners equally at Book Value.
- 4. That Goodwill of M/s Lalwani Bros. and M/s. Motwani Bros fixed at Rs. 21,000 and Rs. 25,000 respectively.
- 5. That office premises are valued at Rs. 99,000.
- 6. That stock in trade of M/s Lalwani Bros. be reduced by 9,000 and that of M/s. Motwani Bros. increased by Rs. 5,000

- 7. That a reserve for Bad debts be created at the rate of 5% on debts of both the farms.
- 8. That the total capital of the "Vanee Trading Corporation" will be Rs. 1,80,000 and the capital of each partner will be in his profit sharing ratio which will be as follows: Anil 30%, Ajay 30%, Sunil 20%, Vijay 20%

The differences if any, should be transferred to current account.

9. Goodwill account in the new firm should be written off. You are required to close the books of M/s Lalwani Bros and prepare balance sheet of VANEE TRADING CORPORATION as on 1st April, 2017.

05.

Veena and Neena are carrying on business in the name of Veena & co. sharing profit in the ratio of 2:3. On 31st March 2017 their Balance Sheet was:

| Liabilities | Amount | Assets | 7 5 5 5 |
|-----------------|----------|---|----------|
| Neena A/c | 88,000 | | Amount |
| Veena A/c | | Property | 72,000 |
| General Reserve | 60,000 | Stock | 40 000 |
| | 24,000 | Debtors | 19,000 |
| Loan- Neena | 16,000 | Machinery | 48,000 |
| Bank Overdraft | 32,000 | Advances | 60,000 |
| Creditors | 20,000 | Advances | 8,000 |
| · É | 20,000 | Cash/Bank | 12 000 |
| (8) | 2,40,000 | \$20.00 A. C. | 2 40 000 |

On the same date Veena Pvt. Ltd was incorporated to take over the running business of

- 1. Goodwill of the firm is to be valued at 2 years purchase of average profits of past Five years. The firm used to transfer Rs.4,000 every year to General Reserves. The profit after above transfer were Rs.12,800, Rs.14,000, Rs. 15,000, Rs.14200 and Rs. 15,400
- 2. Machinery is overvalued by Rs 6,000 and property is undervalued by Rs.8,000 other assets and liabilities except Loan of Neena are taken over at book value. 3. The Company decided to allot
- - (a) 12% preference shares to that partners who has excess capital after all necessary adjustments to the extent of such amount.
 - (b) Equity shares for the balance amount payable.
- 4. The face value of shares is Rs.10.

Show necessary Journal Entries in the books of both parties to the above agreement.

OR

(10)

05.

(15)

Ajit and Sujit were partners sharing profits and losses in the ratio of 2:1. Their Balance sheet as on 31-03-2017 showed the following positions.

| Liabilities | Amount | Assets | Amount |
|-----------------------|----------|---------------------|--|
| Capital Accounts: | | Freehold Premises | 62,000 |
| Ajit | 50,000 | Plant and Machinery | 18,000 |
| Sujit | 40,000 | Stock | 32,000 |
| Current Accounts: | | Book Debt | 41,000 |
| Ajit | 26,000 | Bank PNB | 45,000 |
| Sujit | 18,000 | 100 S S S S | 73,000 |
| Ajit's Loan Account | 40,000 | 2 16 A 16 6 5 | 10 10 10 10 10 10 10 10 10 10 10 10 10 1 |
| Accounts Payable | 24,000 | COLOR STATES | 3000 |
| The partner's wishing | 1,98,000 | 22 6 24 6 8 6 6 5 C | 1.09.000 |

The partner's wishing to dissolve the firm. Accepted the offer of Majestic Ltd to acquire the stock and fixed assets at an inclusive price of Rs.1,40,000.

The Purchase consideration was to be satisfied by-

- 1. A cash payment of Rs. 35,000
- 2. By allotment to the partners 6,000, 6% preference shares of Rs. 10 each valued at Rs.8
- 3. 57,000 ordinary shares of Rs, 1 each.

The book debts realized Rs.38,000 and Accounts payable were settled by Rs.22,000.

The partners agreed that the following should be the basis of distribution on dissolution of partnership.

(a) Ajit to be allotted preference shares in settlement of his loan, the remaining preference shares being allotted equally to them.

(b) The ordinary shares to be allotted in the ratio of profit sharing.

(c) The Balance to be paid in cash,

You are required to prepare:-

- 1. Realisation Account
- 2. Partners capital and Current Accounts separately.
- 3. Majestic Ltd. Account
- 4 Cash Account.
- Q.6. (a) What is the Accounting Procedure for accounting of Amalgamation of Firm in the books of Amalgamating firms? (10)
 - (b) What are the Adjustments in final accounts of a firm?

OR

| Q6. Short Notes (Answer any Four) a) Net Asset Method of purchase consideration | b) Proportionate capital Method (20) |
|--|--|
| c) Death of Partner | d) Interest on Partners Loan. |
| e) Fluctuating Capital | f) Accounting Procedure in the books of purchasing company. |