



**PRAHLADRAI DALMIA LIONS COLLEGE OF
COMMERCE & ECONOMICS
ISO 9001: 2015 Certified**

PLACEMENT NOTICE

All the TY/PG students of Degree and SFC are hereby informed that for the current academic year 2021-2022 **BYJU'S** is seeking for good communicator and detail oriented person for the position of Business Development Trainee (BDT) / Business Development Associate (BDA).

Location –Mumbai

Sector: Sales, Business Development.

Languages Required: - English, Hindi, Marathi and other languages will be an added advantage

Experienced Required: - 0-5 yrs into Sales

Academic Qualification- Any Graduation/ Post Grad Degree

Training- 1.5 month

Stipend for the total 6 weeks of the training program is 37,500.

Job title – Business Development Trainee (BDT) / Business Development Associate (BDA)

Job Description: You will begin in an individual contributor's role, working in a team of go-getters to help spread the Byju's way of Learning in your city. You would be showcasing the unique Byju's way of Learning to students and parents and will be responsible for mentoring and sales in your designated zone.

Skills Required: - Sales/Marketing, Inside Sales, Direct Sales, Field Sales, Convincing skills, Cold Calling

- Having a keen interest and deep understanding of the Indian education sector.
- Interested in mentoring and guiding students.
- Having a knack for sales
- Good interpersonal and presentation skills.

Requesting the interested students to register themselves before 7th April by 12noon.

Kindly register yourselves through the link below:

https://docs.google.com/forms/d/1eyxw2keEPqBIZ5NYKyirjSHxP8A8JaanW_GPkcDiIBs/edit?usp=sharing

Signature

DR. KIRAN MANE

Prof. Subhashini Naikar	Dr. Kiran Mane
Vice- Principal, SFC	I/c Principal

DI/TT-STD/EX-B

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