

BBI SEM 3 INTERNAL QUEST

I)Roll no-2009

- 1) The Big Five Model
- 2) Functions of communication
- 3) Integrative bargaining
- 4) Disadvantages of group decision making

II)Roll no-2010

- 1) Psychoanalytic theory of Personality
- 2) Process of communication
- 3) Distributive bargaining
- 4) Explain Group shift

III)Roll no-2027

- 1) Freud Stages of Personality
- 2) Downward communication
- 3) Negotiation process
- 4) Explain Brainstorming

IV)Roll no-2039

- 1)Principles of Learning
- 2) Upward communication
- 3) Third party negotiation
- 4) Nominal Group Technique

V)Roll no-2050

- 1)Classical conditioning
- 2) Electronic communication
- 3) Explain- The parent ego state and The adult ego state
- 4) Types of Departmentalization

VI)Roll no-2073

- 1) Operant Conditioning
- 2) Informal communication
- 3) Explain- Complimentary transactions and Crossed transactions
- 4) Explain- Simple structure

VII)Roll no-2114

- 1)Operant Conditioning
- 2) Types of power
- 3) Factors influencing cohesiveness
- 4) Explain- Bureaucracy

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