



PRAHLADRAI DALMIA LIONS COLLEGE OF COMMERCE & ECONOMICS

ISO 9001 : 2015 Certified

NOTICE

Date: 8th March, 2022

PLACEMENT CELL

Greetings from the Placement Cell of Prahladrai Dalmia Lions College.!

We are extremely delighted to inform you that we are coordinating the hiring process for Kotak Life!, for the students of **TY & MCOM ONLY**

The role for which we are hiring along with our offerings is elaborated in the enclosed docket meant for circulation to students. We believe in offering Careers for Life to the interested students. There is a small illustration of what makes Careers@KotakLife a great launch pad (attached).

PHASE 1 : - Google form Filling before 12th March, 2022

Google Link - <https://forms.gle/hkin4xH2twoPnEWUA>

PHASE 2: - **Offline Interview on 15th March, 2022 - DRISHTANT JOB FAIR 2K22**

It is a work from office profile and interviews will be face to face (in our office or your college)

Looking forward to hearing from you soon.

Prof. Subhashini Naikar
Placement officer

DI/N-STD/GEN/00

Dr. Kiran Mane
I/C Principal

Sunder Nagar, Swami Vivekanand Road, Malad (West), Mumbai – 400064.

Tel.: +912228725792 ♦ 28732270 ♦ E-mail: dalmialionscollege@gmail.com

Website: www.dalmialionscollege.ac.in



From Graduate Trainee to Deputy Manager (Agency Partner Channel)

• Recruiting Life Advisors & Agency Partners

• Planning & Goal Setting

• Coaching & Developing

As a graduate trainee, here is what your initial experience at Kotak Life Look like-

Own the business :

Set goals and support Agency Partners to achieve consistent performance

Build the best :

Identify prospective Life, Advisors and Agency Partners
Provides sales and recruitment training
Be a sales, recruitment and process expert

Be a mentor :

Provide sales and recruitment training
Assist Agency Partners through joint field work
Help in prospecting/suspecting activity in the field

What you stand to gain...

- * Bring out the best in yourself by helping others discover their best
- * Build a rewarding career and enrich yourself through constant learning
- * Chart out a solid career growth map for yourself and expose yourself to many earning opportunities.

CTC STRUCTURE

COMPENSATION PACKAGE

Fixed Pay	Rs. 2.,50,000 post 3 months internship (Rs.14000 stipend during internship with no incentive)
Performance Bonus	Eligible for incentive as per process
Mediclaim	Rs. 4,00,000 revolving cover for self and 5 dependents after confirmation (includes parents) revolving cover for self and 5 dependents after confirmation (includes parents)
Life Insurance Cover	Equivalent to 1.5 times Fixed Pay
Accidental Death Benefit	Equivalent to Fixed Pay
Long term incentive plan (LTIP)	Eligible for long term incentive plan (LTIP) 1 st year - 50000/- 2 nd year - 60000/- 3 rd year - 90000/-



Let's have a Career Chat

We look forward to a fruitful interaction with the students at your campus!

For further details,
Please do get in touch with us.



CAREERS
for **LiFE**