NOTICE

DATE – 17/03/2026

ATKT Internal Examination March, 2026
BMS (FY SEM TWO), NEP BATCH

INSTRUCTIONS FOR THE STUDENTS HAVING ATKT IN INTERNALS:

1. Date of Submission of the Projects- 23/03/2026 . Timings 11.00 am to 12 noon.

2. Reporting time for students: at least 10 minutes before the mentioned time. Please meet the respective faculties in class T6.

3. Students have to be present in person for the submission.

4. Submission of projects to be done on proper A4 size paper, handwritten by the candidate himself only. The Front page should contain details of Roll no, Name of the student, Semester, Subject.

5. Print out of the questions uploaded should be attached along with the project. Students should also enclose a photocopy of the ATKT fee paid receipt along with each of his projects.

6. On the date of submission there will be a viva voce on the given questions/topics.

7. If the student fails to present himself on the given date and time he will be marked ABSENT for the said subject.

8. Any Submissions after the above mentioned date and time will not be accepted and entertained under any circumstance.

DR. SAILEE SHRINGARPURE   **M.S SUBHASHINI NAIKAR**   **PROF.(DR.) D.N GANJEWAR**

BMS CO-ORDINATOR   **VICE -PRINCIPAL (SFC)**   **PRINCIPAL**

DI/N-STD/GEN/00

ADVANCE EXCEL MANAGERS THEORY

1010   KASHYAP DAKSH CHANDRAKANT

- Write a note on the Autosum tool in Excel.
- List components of Excel User Interface and explain any 3.
- The Excel user interface, Working with MS Excel workbook
- Worksheet Management
- Basic Excel terminologies

1018   MANJALKAR AARYAN ABHIJIT

- Essential navigational controls
- Basic data entry with spreadsheets, cell formatting, borders, etc.
- Protecting Cell & Sheet - importance of Protecting Cell & Sheet
- Shortcut Keys
- Basic Functions, Lookup Functions, Logical If Functions, Financial Functions, Statistical Functions Text Functions, etc

ACCOUNTING AND MANAGERIAL DECISIONS

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1. 5 C's of Credit Evaluation
2. Income Statement Ratios
3. Cash Flow from Investing Activities(as per Revised AS 3)
4. Advantages of Working Capital.
5. From the following information provided by M/s. P & Co. Pvt. Ltd., prepare a statement showing working capital requirements for the year 2023-2024.

   Estimated sales for the year 2023-2024 ₹ 21,60,000.

- Estimated cost structure ratios to selling price: Raw materials 60%, Labour 20% and Overheads 10%.
- Selling price ₹ 20 per unit.
- Raw Materials remain in stock for 2 months.
- Materials remain in process for 1 month.
- Finished Goods remain in stock for 1 month.
- Customers are allowed 2 months credit.
- Suppliers allow 1 month credit.
- Time lag in payment of wages is one month.
- Time lag in payment of overheads is half a month.

- Cash & Bank Balance is expected to be 25% of the Debtors.
- Provide a margin of safety at 10%.
- Debtors are to be calculated at selling price.
- During the manufacturing process labour and overheads accrue evenly.

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1. Schedule III
2. Operating Cycle
3. Types of Working Capital
4. Capital Employed
5. Following are the Profit & Loss Account of M/s Prajakta Enterprises for the year ended 31st March 2016 and 2017.

Profit & Loss Account for the year ended 31st March 2016 and 2017

Particulars	2016	2017	Particulars	2016	2017

Prepare Comparative Income Statement from the above, in vertical form.

Particulars	2016	2017	Particulars	2016	2017
To Cost of sales	2,00,000	3,00,000	By Sales	3,00,000	4,00,000
To Salaries	20,000	20,000	By Interest	10,000	20,000
To office rent	10,000	15,000			
To Advertisement	30,000	12,000			
To Travelling Expenses	15,000	30,000			
To Income Tax To Net Profit c/d	5,000	10,000			
	30,000	33,000			
Total	3,10,000	4,20,000	Total	3,10,000	4,20,000

LAWS RELATED TO IPR

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1. Why are Trademarks Significant for Businesses in India, and How Do They Contribute to the Recognition and Protection of a Brand? What are the different types of trademarks? Explain each type with examples.
2. Explain the Works covered under Copyright Laws in India and also the terms of protection for different types of work.
3. Discuss the procedures and benefits of registering a Geographical Indication under the Geographical Indications of Goods (Registration and Protection) Act, 1999.
4. What is Patent Infringement? Explain the remedies available for infringement of patents.
5. Explain the Paris Convention for the Protection of Industrial Property and its significance in the context of intellectual property law.

E-COMMERCE

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1. Write a note on the merits of e-commerce.
2. Write a note on features of Customer Relationship Management.
3. Explain the E-Commerce Sales Product Life Cycle model.
4. Write a note on ad vantages of Enterprise Resource Planning (ERP).
5. Discuss the launching of E-Business.

1010 KASHYAP DAKSH CHANDRAKANT
1. Discuss the advantages of e-commerce.
2. Explain the nature of the B2C model.
3. Explain the characteristics of Customer Relationship Management.
4. Write a note on the merits of data warehouse.
5. Write a note on the merits of supply chain management.

BASICS CONCEPTS IN RESEARCH

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1. Elaborate on the contribution of research to knowledge development and solving practical societal
   Problems.
2. Difference between qualitative and quantitative research.
3. Explain the Projective Technique with the help of features.
4. Explain- Variables in Hypothesis & Criteria for evaluating hypothesis
5. Elaborate on the contribution of research to knowledge development and solving practical societal problems.

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1. Explain the types of data collected in quantitative research.
2. Elaborate on the steps in designing a sampling plan.
3. State the methods and techniques of exploratory research.
4. Explain the- Type of Hypothesis & Ethical considerations in research
5. Explain the features of good research design.

INTRODUCTION TO BUSINESS MATHS

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1. Mr. Shah deposited Rs 12000 at the end of every year for 3 years. He received interest as 8% per annum. Find the accumulated amount after 3 years.
2. A lump sum amount of Rs 15000 deposited into bank at 12 % p.a. compounded annually calculated compound interest for a) half yearly b) monthly.
3. Find the value of X and Y by using Crammer's Rule $2x+7y = 9$, $5x-2y = 3$
4. Define annuity. What are the different types of annuities? Give examples.
5. What annual payment will accumulate to ₹50,000 in 5 years at an interest rate of 6% compounded annually?

1010   KASHYAP DAKSH CHANDRAKANT

1. Mr. Shah deposited Rs 15000 at the end of every year for 4 years. He received interest as 12% per annum. Find the accumulated amount after 4 years.
2. A lump sum amount of Rs 10000 deposited into bank at 18 % p.a. Compounded annually calculated compound interest for a) Quarterly b) monthly.
3. Find the value of X and Y by using Crammer's Rule $3x-y = 5$, $4x+3y = 11$

4. A sum of ₹10,000 is invested at a simple interest rate of 5% per annum. What will be the interest after 3 years?
5. Define Simple Interest and Compound Interest. What are the key differences between the two?