AC - 24/05/2024 Item No. - 6.3 Sem. I (1a)

## As Per NEP 2020



## Name of the Course: Commercial Mathematics – I

Sr.	Heading	Particulars			
No					
1	Description the course: Including but not limited to:	This course offers a comprehensive exploration of financial concepts essential for practical application, covering commission, brokerage, discounts, and partnership structures. It provides clear insights into calculating commission and brokerage, understanding various types of discounts, and delineating profit and loss sharing mechanisms in partnerships, including scenarios involving mixtures of discount and profit. This course also delves into shares and mutual funds, elucidating concepts like face value, market value, dividend, and different share types, alongside practical examples. This course equips learners with the fundamental financial knowledge and analytical skills necessary for navigating real-world financial scenarios with confidence and proficiency.			
2	Vertical:	VSC			
3	Туре:	Practical			
4	Credits:	2 credits (1 credit = 15 Hours for Theory or 30 Hours of Practical work in a semester)			
5	Hours Allotted:	60 Hours			
6	Marks Allotted:	50 Marks			
7	<ul> <li>Course Objectives (CO):</li> <li>This course builds on the fundamental mathematical ideas taught in school by presenting students with sophisticated and detailed problems requiring critical thinking and reasoning skills. By handling these problems, students will improve their analytical skills and gain a better comprehension of the subject. The course's goal is to promote intellectual growth and equip students to excel in a range of competitive examinations by improving their reasoning and logical thinking abilities.</li> <li>CO1: To familiarize students with the concepts of commission, brokerage, discount, and partnership, and their applications in real-life scenarios.</li> <li>CO2: To enable students to understand the calculation methods for commission, brokerage, trade discount, cash discount, and profit/loss sharing in</li> </ul>				

	<ul> <li>partnerships.</li> <li>CO3: To introduce students to the concepts of shares, including face value, market value, dividend, equity shares, preferential shares, and bonus shares.</li> <li>CO4: To provide students with an understanding of mutual funds, including entry load, exit load, dividends, and changes in Net Asset Value (NAV).</li> </ul>				
	CO5: To equip students with the knowledge and skills to solve problems related to				
	the calculation of net income in mutual funds and the averaging of prices und				
	Systematic Investment Plans (SIPs).				
8	Course Outcomes (OC):				
	After completion of the course, students will be able to				
	OC1: differentiate between commission and brokerage and apply appropriate				
	calculation methods in various scenarios.				
	OC2: understand the concepts of trade discount, cash discount, and their				
	implications on profit and loss calculations in business transactions.				
	OC3: apply the principles of profit and loss sharing in partnership agreements.				
	OC4: gain a comprehensive understanding of shares, including their types,				
	valuation methods, and implications for investors.				
	OC5: analyze mutual fund investments, calculate net income considering various				
	factors, and make informed investment decisions.				
	OC6: develop proficiency in averaging prices under SIPs and understand its				
	significance in long-term investment strategies.				
9	Modules: -				
	Module 1: Commission, Brokerage, Discount and Partnership:				
1	1. Commission and Brokerage: Concept/Idea of Commission and Brokerage, Examples				
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	Practical on Preferential shares						
	Practical on Bonus shares						
	2. Mutual Funds, problems on calculation of Net Income after considering entry load,						
	dividend, change in Net Asset Value (N.A.V) and exit load.						
	Practical on Mutual Fund without considering Entry/Exit Load						
	Practical on Mutual Fund with only Entry Load						
	• P	ractical on Mutual Fund with	h only Exit	Load			
	• P	ractical on Mutual Fund with	h Entry and	Exit Load			
	3. Averag	ging of price under the 'Syste	ematic Inve	tment Plan (S.I.P)'			
	• P	ractical on SIP and averagi	ng price ur	ler SIP			
		s are encouraged to use ex	01				
10	Text Bo	oks					
		ess Mathematics, M. Wilson	n, Himalay	Publishing House.			
		-		prakash Reddy, Y. Mallikarjuna	a		
	Reddy,		, <b>,</b>	1 57 5			
	j,						
11	Referen	re Books					
11			statistics S	K Khandelwal International B	ook		
	1. Business Mathematics and Statistics, S.K. Khandelwal, International Book House Pvt. Ltd.						
		business Mathematics, K.L.	Sehoal H	nalava Publishing House			
	2. D		Ť	· · ·			
	Scheme of the Examination						
	The perf	ormance of the learners sha	ll be evalu	ted into two parts.			
	<ul> <li>The performance of the learners shall be evaluated into two parts.</li> <li>Internal Continuous Assessment of 20 marks for each paper.</li> </ul>						
	• •						
	<ul> <li>Semester End Examination of 30 marks for each paper.</li> <li>Separate head of passing is required for internal and semester and</li> </ul>						
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	C						
12	Intornal	<b>Continuous Assessment:</b>	100/2				
14		r End Examination: 60%	40 /0				
	Semeste	End Examination. 00 76					
13	Continu	ous Evaluation through: (	Quizzes,				
	Class Te	sts, presentation, project, ro	ole play,				
	creative writing, assignment etc.						
	(at least 3)						
	Mid semester practical examination of 20						
	marks will be conducted on <b>covered syllabus</b>						
	(at least						
	duration	as per the following pattern					
	Sr.	Title	Marks				
	No.						
	1.	Quiz comprising of	05				
	1.	MCQs (Attempt any 5	05				
		(Online/Offline)					

	2.	Problems	st comprising of / Programs any 2 out of 4)	10			
	3.	Viva		05			
14	Format	of Questio	n Paper:				
	<ul> <li>The performance of the learners shall be evaluated into two parts.</li> <li>Internal Continuous Assessment of 20 marks.</li> <li>Semester End Examination of 30 marks.</li> <li>Separate head of passing is required for internal, and semester end practical examination.</li> </ul> Semester End Practical Examination (30 marks): Semester end practical examination of 30 marks on entire syllabus will be						
	conducted of three hours duration as per the following pa				Marks	7	
		No.	THE			Mar KS	
		1.	Problems/ Prog out of 8)	rams (Atte	mpt any 5	5 25 Marks	
		2.	Journal			05 Marks	
	The students are required to perform 75% of the Practical for the journal to be duly certified. The students are required to present a duly certified journal for appearing at the practical examination, failing which they will not be allowed to appear for the examination.						

Sign of the BOS Chairman Dr. Bhausaheb S Desale The Chairman, Board of Studies in Mathematics Sign of the Offg. Associate Dean Dr. Madhav R. Rajwade Faculty of Science & Technology Sign of the Offg. Dean Prof. Shivram S. Garje Faculty of Science & Technology