



**Prahladrai Dalmia Lions College of Commerce & Economics**  
**ISO 9001:2015**  
**Sunder Nagar, Malad (W), Mumbai-400 064.**

**PROGRAMME OUTCOMES**

**Name of the Programme- (Bachelor in Financial Markets)**

PO1	Demonstrate comprehensive knowledge and understanding in the fundamentals of Commerce, Accounting, Economics and all the courses undertaken.
PO2	Develop and apply skills and techniques of communication – listening, reading, writing and presenting their ideas logically.
PO3	Analyse independently and critically concepts in relation to Commerce, Accounting, Economics and all the courses undertaken.
PO4	Identify anomalies and solve problems and draw valid conclusions of the courses undertaken.
PO5	Work effectively in teams; as members and as leaders motivating and inspiring the team members through coordinated cooperation.
PO6	Understand and apply ICT in relevant learning situations.
PO7	Acquire independent working skills and exhibit their ability through fruitful completion of the given project.
PO8	Gain and showcase an understanding of the value of diversity and multicultural experience.
PO9	Recognise the ability to identify ethical issues and avoid unethical behaviour by engaging in objective, unbiased and truthful actions in all aspects of work.

**Rahul Pandya**

**Coordinator of BFM**

**Prof. Subhashini Naikar**

**Vice Principal-SFC**

**Dr. Kiran Mane**

**I/c Principal**



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**PROGRAMME SPECIFIC OUTCOME**

**Programme Specific outcome-BFM (Bachelor in Financial Markets)**

<b>PSO1</b>	Students will be able to explore the various opportunities in the finance sector due to privatization, globalization etc.
<b>PSO2</b>	Develop and apply skills and techniques of communication – listening, reading, writing and presenting their ideas logically.
<b>PSO3</b>	Understand and apply ICT in relevant learning situations.
<b>PSO4</b>	To give an insight into the Accounting of Sole proprietary manufacturing concern through ‘Manufacturing Final Accounts’.

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DI/O-PSO/TLP/01



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**Course Outcomes**

**Bachelor in Financial Markets (BFM)**

**First Year - SEMESTER I**

**Introduction to Financial Accounting:**

After completing the course, the learner will be able to:

<b>CO1</b>	Understand the accounting principles, concepts and conventions.
<b>CO2</b>	Understand the accounting standards relevant to accounting
<b>CO3</b>	Prepare Journal, Ledger, subsidiary books and bank reconciliation statements.
<b>CO4</b>	Explain the classification of expenditure and incomes into capital and revenue.
<b>CO5</b>	Understand depreciation and do its calculation.
<b>CO6</b>	Explain how to prepare a trial balance.
<b>CO7</b>	Prepare final accounts of a sole trader.

**Business Communication- I:**

After completing the course, the learner will be able to:

<b>CO1</b>	Understand the theories of communication, methods and modes of communication
<b>CO2</b>	Analyse the barriers to communication
<b>CO3</b>	Examine the parts, structure and layouts of business correspondence.
<b>CO4</b>	Develop Language & Writing Skills

**Foundation Course- I:**

After completing the course, the learner will be able to:

<b>CO1</b>	Understand the multi-cultural diversity of Indian society through its demographic composition
<b>CO2</b>	Understand the concept of disparity arising out of stratification and inequality
<b>CO3</b>	Examine inequalities manifested due to caste system and inter-group conflicts
<b>CO4</b>	Understand the Philosophy of the Constitution - its structure, body and schedules
<b>CO5</b>	Understand the fundamental duties of the Indian Citizen
<b>CO6</b>	Study the party system in Indian politics; local self-government in urban and rural areas

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**Business Economics - I:**

After completing the course, the learner will be able to:

<b>CO1</b>	Understand the scope and importance of business economics in current scenario
<b>CO2</b>	Analyse Demand function, its estimation and forecasting
<b>CO3</b>	Examine production function and study the cost concepts.
<b>CO4</b>	Understand the various market structures and explain them
<b>CO5</b>	Understand how various companies price their products and services.

**Business Environment**

<b>CO1</b>	To Comprehend and understand business and its environment, responsibility of businessmen towards society.
<b>CO2</b>	Apply the knowledge of contemporary issues, international environment.
<b>CO3</b>	Analyse the impact of globalization, MNC and employability of the economy.

**Business Mathematics**

After completing the course, the learner will be able to:

<b>CO1</b>	Apply the calculation of Ratio, Proportion and Percentage, Profit and Loss, Interest and Annuity, Shares and Mutual Fund at the market level.
<b>CO2</b>	Calculation of Ratio, Proportion and Percentage, Profit and Loss, Interest and Annuity (Practical Explorations).
<b>CO3</b>	Comprehend the concept of Shares and Mutual funds.

**First Year - SEMESTER II**

**Financial Accounting:**

After completing the course, the learner will be able to:

<b>CO1</b>	Value goodwill and shares under different methods of valuation
<b>CO2</b>	Understand the provisions relating to buyback of shares
<b>CO3</b>	Define, explain and solve simple problems redemption of preference shares
<b>CO4</b>	Solve simple problems on different methods of redemption of debentures

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**Business Communication- II:**

After completing the course, the learner will be able to:

CO1	Improve his presentation skills
CO2	Understand group communication - prepare for interview, meetings, conference and Public Relations
CO3	Improve his writing skills in Trade letters
CO4	Explain Reports & improve his language & writing skills.

**Foundation Course- II:**

After completing the course, the learner will be able to:

CO1	Understand the concept of liberalization, privatization and globalization
CO2	Analyse human rights as mentioned in the Constitution
CO3	Understand the concepts of environment, ecology and study their interconnection
CO4	Study the reasons that cause stress and conflicts in an organisation
CO5	Identify various types of conflicts, stress and how to resolve conflicts and manage stress

**Principles of Management:**

After completing the course, the learner will be able to:

CO1	Understand the various levels of management, concept and importance of Planning, organisation, directing, coordinating, staffing and controlling in achieving the business objectives.
CO2	Analyse various techniques of decision making
CO3	Explain importance of departmentalisation and delegation
CO4	Understand various styles of leadership
CO5	Explain recent trends in management

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**Computer Skills**

After completing the course, the learner will be able to:

CO1	Able to understand the difference between an operating system and an application program, and what each is used for in a computer.
CO2	Able to understand, create and work with formulas and functions understand and use formula cell referencing.
CO3	Able to Learn how to retrieve and manipulate data from one or more tables. Learn how to filter data based upon multiple conditions. Update and insert data into the existing tables.
CO4	Able to Understand the advantages of stored procedures along with storing data using variables and functions. Boost your hire ability through innovative and independent learning.
CO5	Able to Understand additional Visual Basic controls. Use the Frame control. Check Box controls to select some of many, option Button controls to select one of many, introduce the List Box control and the Combo Box control.

**Business Statistics:**

After completing the course, the learner will be able to:

CO1	Understand the basic Statistical Tools that will help them to analyse business data.
CO2	Measure dispersion, correlation and regression.
CO3	Explain time series and index number
CO4	Understand Probability and Decision Theory and apply it in business decision making

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**Second Year-Semester III**

**Management Accounting:**

After completing the course, the learner will be able to:

CO1	Define and explain the scope of management accounting
CO2	Prepare financial statements necessary for analysis
CO3	Compute various balance sheet and income statement ratios for the purpose of analysis
CO4	Study and compute the working capital requirements of a manufacturer and trader and explain the operating cycle.

**Business Law (COMPANY LAW)**

After completing the course, the learner will be able to:

CO1	Comprehend definition under company law like Accounting & Auditing Standard, Books of Accounts, and Deposit, Financial Year, Foreign Company etc.
CO2	Prepare the process of incorporation of companies.
CO3	Analyse public offer, private placement, share capital and debentures.

**Foundation Course (money market) – III**

After completing the course, the learner will be able to:

CO1	The objective is to familiarize students with required concepts of financial markets, financial instruments and financial services.
CO2	Understand the concepts of Financial markets, instruments and services.
CO3	Analyse the Importance of Financial market operations and role of different markets in the economy.

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**Second Year-Semester IV**

**Corporate Finance:**

After completing the course, the learner will be able to:

CO1	Develop a conceptual framework of finance function and to understand the tools, techniques and processes of financial management in the realm of decision making
CO2	Explain the core concepts of corporate finance and its importance in managing the business
CO3	Understand the nature, importance, structure of finance related areas and to impart knowledge relating to sources of finance

**Business Economics- II:**

After completing the course, the learner will be able to:

CO1	Understand the scope and importance of business economics in current scenario
CO2	Analyse Demand function, its estimation and forecasting
CO3	Examine production function and study the cost concepts.
CO4	Understand the various market structures and explain them
CO5	Understand how various companies price their products and services.

**Business Law-III**

After completing the course, the learner will be able to:

CO1	Comprehend definition under company law like Accounting & Auditing Standard, Books of Accounts, and Deposit, Financial Year, Foreign Company etc.
CO2	Prepare the process of incorporation of companies
CO3	Analyse public offer, private placement, share capital and debentures.

**FOUNDATION COURSE – (Foreign exchange market) IV**

After completing the course, the learner will be able to:

CO1	The objective is to familiarize students with required concepts of financial markets, financial instruments and financial services
CO2	Understand the concepts of Financial markets, instruments and services.
CO3	Analyse the Importance of Financial market operations and role of different markets in the economy.

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**Third Year Semester -V**

**DIRECT TAX**

The students will be able to:

CO 1	Definitions, basic terms and important concepts of direct tax
CO2	Understand various sections, Rules, notifications, and amendments covered under Income Tax Act, 1961.
CO3	Solve the problems pertaining to computation of tax under five heads of income such as House Property, Salaries, Income from Business and Profession, Capital Gain, and Income from other sources.
CO4	Understand various deductions available under section 80 and solve the problem pertaining to gross total income.
CO5	Computation of tax liability and detailed procedure to file IT return for an individual.

**Corporate Accounting**

After completing the course, the learner will be able to:

CO1	Ability to develop ongoing practical concepts with regards to company like underwriting of shares & debentures, buy-back of shares, amalgamation, absorption, internal & external reconstruction and Liquidation of companies.
CO2	Develops to have a perspective of how companies work on finances when merged, amalgamated or even when partnerships fall apart.
CO3	Analyse the process of amalgamation, absorption and reconstruction of companies.

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**Third Year -Semester VI**

**Project Work:**

After completing the course, the learner will be able to:

CO1	Understand the topic selected thoroughly and use it in practical situations
CO2	Identify the fundamental aspects of research
CO3	Use primary data and secondary data for the purpose of his research and make a proper analysis of the same.

**Indirect Taxes:**

After completing the course, the learner will be able to:

CO1	Understand the basics of GST
CO2	Explain the process of registration and computation of GST
CO3	Able to file returns in GST thereby having a source of revenue for himself

**Risk Management:**

After completing the course, the learner will be able to:

CO1	Understand the fundamental aspects of risk management and control
CO2	Explain the concepts, functions, process and techniques of risk management

**Organizational Behaviour:**

After completing the course, the learner will be able to:

CO1	Understand personality, perception and workplace emotions
CO2	Explain the importance of Group dynamics and Group decision making
CO3	Discuss the features of Organisational dynamics relating to its climate, structure, and the new design options for effective management
CO4	Discover the practices and challenges of Organisational Behaviour in the banking and insurance sectors.

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