



**PRAHLADRAI DALMIA LIONS COLLEGE OF
COMMERCE & ECONOMICS**
Re-accredited with 'A' grade in III Cycle by NAAC
ISO 9001: 2015 CERTIFIED
APPRECIATION LETTER

Date: 18th April, 2024

Placement Cell - Internship Notice

All students of SFC are hereby informed that as a part of Internship Project they are expected to take up internships for minimum 20 days to at least one month as at the third year, students are having a subject called Project Work.

Therefore the internships which students would be going further with would not only be important for their career but also important for third year projects.

Submission of the report on such an internship will be considered compulsory.

Note:

1. Project work which would be there in third year wherein internship is compulsory and would be for 100 marks.
2. For your internship there wouldn't be any attendance waiver given by the college.

Ms. Subhashini Naikar
Placement In- charge

Prof . Dr. D.N.Ganjewar
Principal

DI/N-STD/GEN/00

ADITYA BIRLA CAPITAL

We at **One-ABC (Aditya Birla Capital)** would like to welcome you into an Industry of **INVESTMENTS, PROTECTING, FINANCING and ADVISING**, We are Dedicated, Qualified and Experienced Team in Financial Planning/ Investment solutions and Insurance Organization.

As per our discussion during a meeting held at your office as on 16th April 2024. The Exams are getting over soon and we are ready to Hire & Train your students for practical life as Interns and Project Trainees.

The Candidate we will prefer should be UG/PG and who has specialization in Insurance/Banking/Finance/Marketing/Sales and HR.

On Successful completion of the tasks and on the basis of performance, same will be given the opportunity to work on-payroll* with multiple opportunities within the Organization and also if interested in doing their own Business in that case guidance and Financial support will be provided as per Company Norms and Business Criteria*.

We will prefer to conduct a presentation of Thirty Mins approx. and then interviews. Internships will be Paid and they will also get a Certificate of different categories depending on the completion of work or task allocated to them.

So, we would like to hear from you regarding dates & timings. We hereby, request you to allocate 2 Days of time, so that, we can cover the maximum interested students.

Looking forward to hear an early and positive response from your side.

- Job Title - Interns
 - Department - Finance/Investment/Insurance
 - Responsibilities - Recruitment of Advisors, Channel Partners, Doing need Analysis & calculating Human Life Value of People for family security and protection and Retirement and Pension Planning for Financial Independence post retirement.
 - Benefits - Hands On Experience working on real-world/ Learning about the Finance and Insurance Industry/ Guidance from Experienced professionals / Networking opportunities.
 - How to Apply - Interested Candidates to contact the mentioned personnel conducting interviews and submit their resumes and fill a form provided

*Terms And Conditions Apply According Company policies

Regards,

Regards,

Zeal Chheda
Associate Partner ABSLI
Ph - 8879419396

Ajay Bansal
Sr. Agency Partner
Ph - 8591916079

Email your resume to : Zeal.Chheda@adityabirlacapital.com

Infidigit

Designation: SEO TRAINEE

Experience: Fresher to 1 year

Location : Goregaon

Stipend: 10 k monthly for 6 months

About

Are you keen on exploring the ever-changing and dynamic world of Digital Marketing and Search Engine

Optimization (SEO)?

We at Infidigit are hiring young professionals and training them to become specialists in the field of SEO.

You will get an opportunity to work closely with the Senior SEO analysts and to learn the basics of Search Engine Optimization (SEO).

Your performance would be reviewed after 6 Months and if found satisfactory, you would be hired as a permanent resource into the organization as SEO Associate with a salary hike.

RESPONSIBILITIES:

- Implementation of SEO strategy which improves organic search ranking
- Perform keyword research in coordination with business objectives
- Ensuring the Monthly POA & Commitments are delivered as per expectation
- Basic SEO technical knowledge – HTML, CSS, JS, Google Analytics, webmaster tools, back-end SEO and various online SEO tools.
- Perform SEO analysis and recommendations in coordination with elements and structure of the client's website.
- Knowledge of ranking factors and search engine algorithms
- Perform keyword discovery, expansion and optimization
- Brainstorm new and creative growth strategies
- Keep abreast with white hat and black hat tactics so as not to violate search engine guidelines
- Client communication and reporting.

Email your resume to : prajakta.chaugule@infidigit.com

HR- INTERNSHIP PROGRAM

Company: Talent Stock Solutions

Location: Malad West, Mumbai

Company Overview:

Talent Stock Solutions has been delivering results and has a reputation of delivering one of the global provider of staffing services, Talent Stock engages remarkable talent with exceptional opportunities at leading companies. We strive to create a positive, rewarding experience for our clients, candidates and employees. This philosophy is echoed in our core values, which can be summed up in four words: Integrity, Excellence, People and Results.

Job Description:

We are seeking a motivated and enthusiastic HR Intern to join our team.

The ideal candidate will be a recent graduate or current student pursuing a degree in Human Resources or a related field. This internship offers hands on experience in various HR functions and provides an excellent opportunity for professional growth and development in the field.

Responsibilities:

1. Assist in the recruitment process by posting job openings, reviewing resumes, scheduling interviews, and conducting initial screenings.
2. Support HR staff in maintaining employee records and ensuring compliance with HR policies and procedures.
3. Assist in organizing and coordinating training programs and other employee development initiatives.
4. Help administer employee benefits programs, including enrolment, changes, and terminations.
5. Assist with HR-related projects, such as performance management, employee engagement surveys, and HR analytics.
6. Provide general administrative support to the HR department, including filing, data entry, and maintaining HR databases.
7. Stay up-to-date on HR trends and best practices through research and attending relevant workshops or seminars.
8. Collaborate with team members on special projects and initiatives as assigned.

Qualifications:

- Pursuing a bachelor's or master's degree in Human Resources, Business Administration, or a related field.
- Strong interest in pursuing a career in HR.
- Excellent communication and interpersonal skills.
- Ability to maintain confidentiality and handle sensitive information with discretion.
- Proficiency in Microsoft Office Suite (Word, Excel, PowerPoint).
- Detail-oriented with strong organizational skills.
- Ability to work independently and collaboratively in a fast-paced environment.
- Prior internship or work experience in HR is a plus, but not required.

Duration: 3 Months - 6 Months

Achievements:

- Learning & Experience.
- Internship Certificate.
- 5000-7000Stipend

To apply, please submit your resume and a cover letter outlining your interest in the HR Intern position and your career goals in human resources.

Email your resume to : Anupama@talent-stock.com

Cointab Software Private Limited

Currently, we are actively seeking enthusiastic individuals who are eager to kickstart their career in the field of Technical Sales. As a part of our team, you'll have the opportunity to engage with cutting-edge technology solutions while fostering meaningful relationships with our esteemed clientele.

Position: Sales Associate Freshers

Location: Goregaon (West), Mumbai

Job Description:

- Engage in sales activities by demonstrating the value proposition of our software solutions to prospective clients.
- Understand client requirements and product offerings to meet their needs effectively.
- Collaborate with the sales and marketing teams to develop strategies for lead generation and conversion.
- Provide pre-sales and post-sales support to ensure a seamless experience for our clients.
- Stay updated on industry trends and competitor activities to identify new business opportunities.
- Build and maintain long-term relationships with clients to foster customer loyalty and satisfaction.

Perks of Joining Cointab:

- Opportunity to work in a young, vibrant, and innovative work culture where your ideas are valued.
- Competitive salary package with performance-based incentives.
- Comprehensive training and development programs to enhance your skills and expertise.
- 5 day working week and a healthy work-life balance.
- Exciting opportunities for career growth and advancement in a rapidly expanding startup environment.

To learn more about us, please visit our LinkedIn profile (<https://www.linkedin.com/company/cointab/>) and our website (<https://www.cointab.net/>).

Please feel free to reach out to me directly at 9082927957 in case of any further queries . We're excited to welcome passionate individuals who are eager to embark on this journey with us.

Looking forward to a positive response from you. In case of any queries, kindly get in touch with me on the number mentioned below in the signature.

Email your resume to : sanjana.kotian@cointab.net

Digital Ipsum

Digital Ipsum, a burgeoning digital marketing company specializing in various domains such as website design and development, application and software development, graphic design, content writing, social media management, search engine management, and more.

At Digital Ipsum, we are dedicated to fostering talent and providing opportunities for growth and learning in the dynamic field of graphic design. With this in mind, we are excited to extend an exclusive invitation to your college's graphic design students for a one-month internship program with our company.

During this internship, students will have the chance to immerse themselves in the world of graphic design, working alongside our experienced team on real-world projects. The internship offers flexible timing to accommodate students' schedules and commitments.

Although this internship is unpaid, we assure you that participants will gain invaluable hands-on experience, mentorship, and exposure to industry-standard practices. Additionally, interns will receive Letters of Recommendation, Certificates, and invaluable insights that will enhance their professional portfolios.

If your college's graphic design students are interested in seizing this opportunity to learn and grow with Digital Ipsum, please let us know where we can share further information about the internship program and the process for student applications.

We eagerly await the opportunity to work together and contribute to the development of skilled professionals in the graphic design field.

Best Regards,
HR
Digital Ipsum Pvt. Ltd.
Website: <http://digitalipsum.in/>

Email your resume to : hr@digitalipsum.in