



Prahladrai Dalmia Lions College of Commerce & Economics

ISO 9001:2015 Certified

Ref. No.: pdcc/TC/484

Date: 04/10/2021

OFFICIAL TRANSCRIPT

Bachelor of Management Studies (B.M.S)

Name of the University: UNIVERSITY OF MUMBAI

Name of the College: PRAHLADRAI DALMIA LIONS COLLEGE OF
COMMERCE & ECONOMICS

This is to certify that **Ms. SINGH PRIYA NAHAR SUNITA** was a regular student of three years Integrated Degree course conducted by the **University of Mumbai (Bachelor of Management Studies)** and has passed her semester Examinations of the course through this college and hereby declare that the medium of instruction during her Bachelor's Degree was **English**. The duration of the course was from June 2018 to April 2021.

Awarding grade/class is as per the University of Mumbai guidelines. The grading system of University of Mumbai is as per the aggregate marks obtained at the end of each academic year. The grading system is as per the following range of aggregate marks.

Each academic year consists of 2 semesters and thus, consists of 6 semesters the following are the guidelines used by the University of Mumbai, India for awarding the Grades at the end of each academic year as per the following range of absolute marks:

Grades	Marks	SGPA/CGPA
O	80 & Above	10
A+	70 - 79.99	9 - 9.99
A	60 - 69.99	8 - 8.99
B+	55 - 59.99	7 - 7.99
B	50 - 54.99	6 - 6.99
C	45 - 49.99	5 - 5.99
D	40 - 44.99	4 - 4.99
F (FAIL)	Less than 40	-



Received
[Signature]



Prahladrai Dalmia Lions College of Commerce & Economics

ISO 9001:2015 Certified

Ref. No.: _____

Date: _____

The marks obtained by Ms. SINGH PRIYA NAHAR SUNITA at Bachelors of Management Studies (Semester I) examination held in November 2018 with seat No 1172 are as under:-

COURSE CREDITS	Name of the Subject	GRADE			Credits Earned (C)	Grade Points (G)	CG = C X G	SGPI = $\frac{\sum CG}{\sum C}$
		TH/PR	IA	OVERALL				
UBMSFSI.1	INTRODUCTION TO FINANCIAL ACCOUNTS	A	A	A	3	8	24	6.95
UBMSFSI.2	BUSINESS LAW	C	B	C	3	5	15	
UBMSFSI.3	BUSINESS STATISTICS	C	A	B	3	6	18	
UBMSFSI.4	BUSINESS COMMUNICATION	B+	A+	A	3	8	24	
UBMSFSI.5	FOUNDATION COURSE	C	O	A	2	8	16	
UBMSFSI.6	FOUNDATION OF HUMAN SKILLS	A	A	A	3	8	24	
UBMSFSI.7	BUSINESS ECONOMICS	C	B+	B	3	6	18	
REMARK: PASS GRADE- B		Earned Credits : 20				$\sum CG = 139$	SGPI = 6.95	

The marks obtained by Ms. SINGH PRIYA NAHAR SUNITA at Bachelors of Management Studies (Semester II) examination held in April 2019 with seat No 1172 are as under:-

COURSE CREDITS	Name of the Subject	GRADE			Credits Earned (C)	Grade Points (G)	CG = C X G	SGPI = $\frac{\sum CG}{\sum C}$
		TH/PR	IA	OVERALL				
1	PRINCIPLES OF MARKETING	A	A	A	3	8	24	7.05
2	INDUSTRIAL LAW	B	A	B+	3	7	21	
3	BUSINESS MATHEMATICS	A	A+	A	3	8	24	
4	BUSINESS COMMUNICATION-II	A	A	A	3	8	24	
5	FOUNDATION COURSE-II	D	O	B	2	6	12	
6	BUSINESS ENVIRONMENT	B	A+	B+	3	7	21	
7	PRINCIPLES OF MANAGEMENT	D	A	C	3	5	15	
REMARK: PASS GRADE- B+		Earned Credits : 20				$\sum CG = 141$	SGPI = 7.05	



(Signature)
Dr. Kiran H. Mane
I/c Principal



Prahladrai Dalmia Lions College of Commerce & Economics

ISO 9001:2015 Certified

Ref. No.: _____

Date: _____

The marks obtained by Ms. SINGH PRIYA NAIHAR SUNITA at Bachelors of Management Studies (Semester V) examination held in December 2020 with seat No 1151713 are as under:-

Course Code	Name of the Subject	Maximum Marks			Minimum Marks			Marks Obtained			GRADE
		External	Internal	Total	External	Internal	Total	External	Internal	Total	
46004	SERVICES MARKETING	75	25	100	30	10	40	75	22	97	O
46007	E-COMMERCE & DIGITAL MARKETING	75	25	100	30	10	40	75	21	96	O
46010	SALES & DISTRIBUTION MANAGEMENT	75	25	100	30	10	40	75	20	95	O
46013	CUSTOMER RELATION MANAGEMENT	75	25	100	30	10	40	75	20	95	O
46001	LOGISTICS & SUPPLY CHAIN MANAGEMENT	75	25	100	30	10	40	75	15	90	O
46002	CORPORATE COMMUNICATION & PUBLIC RELATIONS	75	25	100	30	10	40	68	17	85	O
	GRAND TOTAL	420	280	700						558	O
REMARK: SUCCESSFUL										SGPI : 10.00	

The marks obtained by Ms. SINGH PRIYA NAIHAR SUNITA at Bachelors of Management Studies (Semester VI) examination held in April 2021 with seat No 2243096 are as under:-

Course Code	Name of the Subject	Maximum Marks			Minimum Marks			Marks Obtained			GRADE
		External	Internal	Total	External	Internal	Total	External	Internal	Total	
86003	BRAND MANAGEMENT	75	25	100	30	10	40	47	23	70	A+
86006	RETAIL MANAGEMENT	75	25	100	30	10	40	65	25	90	O
86009	INTERNATIONAL MARKETING	75	25	100	30	10	40	65	21	86	O
86012	MEDIA PLANNING & MANAGEMENT	75	25	100	30	10	40	45	21	66	A
86001	OPERATION RESEARCH	75	25	100	30	10	40	63	23	86	O
UBMNS FSVI.5	PROJECT WORK	75	25	100	30	10	40	66	22	88	O
	GRAND TOTAL	420	280	700						486	
REMARK: SUCCESSFUL										SGPI : 9.55	



(Signature)
Dr. Kiran H. Mané
I/c Principal